

UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE PATENT TRIAL AND APPEAL BOARD

INCYTE CORPORATION,
Petitioner,

v.

CONCERT PHARMACEUTICALS, INC.,
Patent Owner.

PGR2021-00006
Patent 10,561,659 B2

Record of Oral Hearing
Held: February 10, 2022

Before CHRISTOPHER G. PAULRAJ, ROBERT A. POLLOCK, and
DEVON ZASTROW NEWMAN, *Administrative Patent Judges*.

PGR2021-00006
Patent 10,561,659 B2

APPEARANCES:

ON BEHALF OF THE PETITIONER:

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The above-entitled matter came on for hearing on Thursday, February 10, 2022, commencing at 1:00 p.m., EDT, at the U.S. Patent and Trademark Office, by video/by telephone.

P R O C E E D I N G S

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2 JUDGE NEWMAN: Hello everyone. Welcome. We are
3 here in the matter of Incyte Corporation v. Concert
4 Pharmaceuticals, Inc., in PRG 2021-00006 regarding patent No.
5 10,561,659. Can you please for Petitioner's side identify who is
6 here with us today? I'm sorry, I can't hear you speaking. You
7 need to unmute yourself on the microphone.

8 MR. FELDSTEIN: Sorry, Your Honor. This is Mark
9 Feldstein from Finnegan, Henderson on behalf of Petitioner
10 Incyte Corporation. I'll be joined today in the argument by my
11 colleague, Drew Christie, also of Finnegan, Henderson.

12 JUDGE NEWMAN: Thank you. And for Patent Owner?

13 MS. DELSIGNORE: Good afternoon. Marta Delsignore of
14 Goodwin Proctor. I am here today with Gerard Cedrone, Emily
15 Rapalino and Daryl Wiesen who will be speaking on behalf of
16 Patent Owner.

17 JUDGE NEWMAN: All right. I have to admit I'm having
18 some trouble hearing you. We need to find a way to get your
19 volume much higher if possible.

20 MS. DELSIGNORE: Can you hear me now, Your Honor?

21 JUDGE NEWMAN: Still very light. Panel members, are
22 you also having trouble hearing? Yes. We're going to need your
23 volume much higher or if you could be closer to the microphone

1 somehow that would be helpful.

2 MS. DELSIGNORE: Your Honor, can you hear me now?

3 JUDGE NEWMAN: That is slightly better but it's still
4 going to be a bit difficult.

5 (Pause.)

6 JUDGE NEWMAN: Okay. Why don't we take five minutes
7 and see if we can't get our technology team to get better access
8 on this.

9 (Pause, due to technical difficulties.)

10 MS. DELSIGNORE: Is this better, Your Honor?

11 JUDGE NEWMAN: I can hear that a little bit more clearly.
12 Other panel members as well? Okay. I think we can proceed
13 with that. Thank you. All right. So would you please, Ms.
14 Delsignore, please identify again who is representing Patent
15 Owner, yourself and who else.

16 MS. DELSIGNORE: Representing Patent Owner today are
17 Gerard Cedrone, Emily Rapalino and Daryl Wiesen. I apologize
18 for the delay, Your Honor.

19 JUDGE NEWMAN: That's quite all right. And court
20 reporter, do you need spelling on any of those names?

21 THE REPORTER: No.

22 JUDGE NEWMAN: Great. Okay. We'll proceed, and each
23 side has 60 minutes but because there also has been an
24 application for a LEAP practitioner speaking on each side we
25 have an additional 15 minutes bringing the total to 75 minutes

1 per side. Petitioner will proceed first and Petitioner, would you
2 like to reserve any time for rebuttal?

3 MR. FELDSTEIN: Yes, Your Honor. I'd like to reserve 15
4 minutes for rebuttal.

5 JUDGE NEWMAN: All right. And for Patent Owner?

6 MS. DELSIGNORE: We would like to reserve 15 minutes
7 for rebuttal.

8 JUDGE NEWMAN: And we'll give you a one minute
9 warning unless you wanted some different period of time.

10 MR. FELDSTEIN: That's fine for us, Your Honor.

11 MS. DELSIGNORE: That's fine.

12 JUDGE NEWMAN: Okay. Great. And we can jump right
13 in but does anyone want to address the Motions for Exclusions of
14 Testimony first? You don't have to but you're welcome to.

15 MR. FELDSTEIN: Your Honor, on Petitioner's side we
16 were going to address the motions. We had intended to do them
17 second but we'll do them first if you prefer.

18 JUDGE NEWMAN: You may choose the order, that's fine
19 with us.

20 MR. FELDSTEIN: We'll do it second then.

21 JUDGE NEWMAN: All right. Are we ready to go? We
22 can start the testimony clock. Okay. Let's go. Please begin.

23 MR. FELDSTEIN: Thank you, Your Honor. Again, Mark
24 Feldstein on behalf of Petitioner Incyte Corporation in this PGR.
25 I'd like to direct the Court's attention, I understand we're not

1 going to be showing slides, but direct the Court's attention to
2 slide 3 in our slide deck in our demonstratives just to lay the
3 foundation for what the grounds are. The petition initially had
4 three grounds, grounds 1 and 2 covering obviousness of claims 1
5 through 21 under 103 based on two different sets of references
6 and then a third ground, ground 3 anticipation of claim 8. Patent
7 Owner disclaimed claim 8 prior to Institution mooting ground 3
8 and reducing grounds 1 and 2 to all claims except for ground 3.

9 Looking at slide 4 of our slide deck. The obviousness
10 argument which is substantially the same in terms of the issues
11 that have come up in the case, substantially the same between
12 ground 1 and ground 2. On slide 4 there are three basic elements
13 of the obviousness case and that (indiscernible) fundamentally
14 simple. The Ruxolitinib was known to treat Alopecia Areata,
15 that's a hair loss disorder. There are express teachings in the art
16 to use Compound (1) in place of Ruxolitinib and the claimed
17 dose ranges are within known ranges and are obvious to
18 optimize.

19 At a high level Concert's responses are that they're
20 asserting a prior art exception of the 102(b) for parts of the
21 Silverman reference but even if they could establish the 102(b)
22 exception for parts of Silverman, it does not remove other
23 relevant subject matter of Silverman that's more than sufficient
24 to establish unpatentability. Concert also relies fairly
25 extensively on trying to assert that the field is actually very

1 complex and that alternatives to -- there were alternatives that
2 taught away from oral Ruxolitinib for Alopecia Areata. None of
3 those, as we'll get into, hold water given that Ruxolitinib and
4 other JAKs were already being used to treat Alopecia Areata and
5 in fact were used by all clinicians in this case. So this is not a
6 case where we have to hypothesize what wouldn't a person of
7 ordinary skill in the art have done. We know they were already
8 using oral JAK inhibitors including Ruxolitinib to treat Alopecia
9 Areata and of course as we'll get into it Concert's allegation that
10 alternatives teach away is mistaken legally and factually. More
11 than one possibility can be obvious at the same time and the
12 mere fact that you have alternatives doesn't teach away from
13 another alternative, even if one of them is preferred over the
14 other.

15 Concert's third main response is to rely on objective indicia
16 and as we'll see there too none of the information they rely on is
17 unexpected. None of the events they rely on has nexus with the
18 claim and none is commensurate in scope and I'll note here, in
19 case I forget to do it later, Concert doesn't appear to argue any of
20 its objective indicia separately for any claim so we think for
21 objective indicia focus on claim 1.

22 We direct your attention now to slide 5 to the first point in
23 the three elements of the obviousness case, the Ruxolitinib JAK
24 inhibitor was known to treat Alopecia Areata. This is disclosed
25 in the Christiano reference where it's taught and provided

1 rationale for why Ruxolitinib would be effective in treating
2 Alopecia Areata and that it specifically claimed in the Christiano
3 patent as a drug for the treatment of hair loss disorders.

4 Xing goes one step farther, they're actually related groups
5 Xing and Christiano, Xing goes one step farther and includes
6 both a mechanistic basis of why JAK inhibitors treat Alopecia
7 Areata, includes pre-clinical data in a mouse model of hair loss
8 disorders and shows efficacy and in fact it shows clinical
9 efficacy in pre-patients. One of them is shown in this figure
10 that's been described in the art as providing striking efficacy in
11 the treatment of Alopecia Areata and I noted and let me just
12 reiterate that it was this pre-clinical efficacy that's important.
13 We hear from Concert one of their arguments is that well, you
14 can't trust your eyes basically in what you see in this figure and
15 what the clinicians saw in terms of hair regrowth because there
16 could have been spontaneous remission. Now there's no
17 evidence and no suggestion that any of these patients actually
18 underwent spontaneous remission so it's pure speculation on
19 their part that it's something that could have happened but
20 moreover, where Xing studied in a pre-clinical model they
21 included a mouse that was -- mice that had no hair on their
22 abdomen and they treated one half with a JAK inhibitor, one half
23 was left untreated and they saw efficacy on the treated half and
24 the untreated area remained alopecic and that's in Xing, Exhibit
25 1003 at page 10 and so you know from the mechanism, you know

1 from the pre-clinical data that there's proven efficacy than a
2 treatment effect from the drug.

3 It's not just Christiano and Xing. The results of Xing and
4 the treatment of Alopecia Areata with a JAK inhibitor including
5 Ruxolitinib are reinforced by larger studies for both Ruxolitinib
6 and another JAK inhibitor called Tofacitinib. Both were
7 presented in 2015 at the Alopecia conference and what the right
8 hand side of our slide 5 the Mackay-Wiggan publication is an
9 abstract Exhibit 1143. It had nine of twelve patients
10 demonstrated a remarkable response to treatment with
11 Ruxolitinib. The next citation on slide 5 is a reference to a
12 treatment with Tofacitinib that actually included in the working
13 group Concert's expert Dr. Ko and it was presented in 2015 and
14 it would show that over three months this other JAK inhibitor
15 produced significant hair growth in 75 percent of the patients.

16 Concert argues that somehow notwithstanding all this
17 evidence that somehow our focus on JAK inhibitors for Alopecia
18 Areata is hindsight. That's not so. If we turn to slide 19 we
19 have part of their argument on the left hand side of slide 19.
20 Concert argues that the prior art as a whole did not single out
21 JAK inhibitors as a particular subject of interest and in fact that
22 is not true. We can again look at what was going on in 2015 at a
23 national Alopecia Areata Foundation summit. They listed a
24 number of future research priorities. Three of these were
25 directly related to the treatment of Alopecia Areata with JAK

1 inhibitors. It got down to the level of advocating for insurance
2 coverage of systemic or topical JAK inhibitors, so it clearly was
3 a research priority. The reference Exhibit 2063 similarly
4 recognizes that studies are focusing attention on the JAK
5 pathway. The Schwartz reference, Exhibit 1015, recognizes that
6 JAK inhibitors are "a new chapter in the treatment of new
7 disorders" in which the paradigm has been fundamentally shifted
8 yet again. Earlier in Schwartz, Exhibit 1015 at page 12,
9 Schwartz recognizes that Ruxolitinib among others had been
10 used successfully to treat Alopecia Areata and Alopecia
11 Universalis-related disease.

12 We also know it's not hindsight, if we can turn to slide 17,
13 we know it's not hindsight to focus on JAK inhibitors for the
14 treatment of Alopecia Areata because all the clinicians in this
15 case are using JAK inhibitors for the treatment of Alopecia
16 Areata by May, 2016. Dr. Ko, then Concert's expert, was using
17 JAK inhibitors for Alopecia Areata. Dr. Shapiro and Dr.
18 Damsky, our experts, were likewise using JAK inhibitors for the
19 treatment of Alopecia Areata.

20 In addition to Dr. Ko, Concert's expert, admitting that he
21 used it he also, outside of litigation context, has published that
22 Xing, our primary reference in ground 1, recognized that Xing
23 taught that Ruxolitinib "induced inflammatory remission hair
24 regrowth." This is in a paper written where Dr. Ko is the second
25 author. It's Crispin paper Exhibit 1152 at page 2 and what the

1 authors write in Exhibit 1152 at page 2 on the right hand side is,

2 "An important therapeutic insight was a discovery that
3 blockade of common signaling pathways downstream of cytokine
4 receptors, in particular JAK/STAT could reverse AA in mice,"
5 citing reference 5 which is Xing. "Subsequently, treatment of 3
6 patients with the JAK1/2 inhibitor Ruxolitinib," citing reference
7 5 which is Xing, "induced inflammatory remission and hair
8 regrowth."

9 So there's no basis for Concert to assert that there's any
10 hindsight in the focus of JAK inhibitors. JAK inhibitors were in
11 fact in use. JAK inhibitors were a focus. JAK inhibitors were a
12 priority for the treatment of AA.

13 Concert's next argument is that preferences -- there were
14 preferences for Tofacitinib, there were Ruxolitinib and
15 preferences for oral -- excuse me, topical over oral -- that also
16 was not the case and if we can go to our slide 2 even if it was the
17 case the law is actually clear. In re Moutet is a well known case
18 and it makes the point very well.

19 "Just because better alternatives exist in the prior art does
20 not mean that an inferior combination is inapt for obviousness
21 purposes."

22 In other words, even if there was a preference for
23 Tofacitinib, even if there was a preference for topical JAK
24 inhibitors, that does not make the use of Ruxolitinib orally any
25 less obvious.

1 But in fact if we move on to slide 24, the alternative
2 Tofacitinib did not teach away from Ruxolitinib. There is
3 nothing shown in the evidence that Tofacitinib was better. If we
4 look back at the Xing reference on the left hand side of slide 23,
5 the graph -- you may have to zoom in on your screen if you're
6 looking electronically -- but the two lines that go up on the graph
7 are essentially overlapping curves, one for Ruxolitinib JAK1/2
8 and one for Tofacitinib, the JAK3, their efficacy was as one can
9 see equivalent and so there was nothing to show that Tofacitinib
10 was better and --

11 JUDGE NEWMAN: Counsel, just to interrupt you for one
12 second. One of those is Tofacitinib and one of those is
13 Ruxolitinib?

14 MR. FELDSTEIN: Correct, Your Honor.

15 JUDGE NEWMAN: Okay.

16 MR. FELDSTEIN: The JAK1/2 is Ruxolitinib and the
17 JAK3 -- so the orange curve is Ruxolitinib and the blue triangles
18 is Tofacitinib.

19 JUDGE NEWMAN: Thank you.

20 MR. FELDSTEIN: You'll hear, and I think Concert tries to
21 make too much of this unfortunately, that Dr. Shapiro was
22 prescribing at the time Tofacitinib for Alopecia Areata and that's
23 true. He testified to that. But the reason that he explained
24 multiple times was because as a practical matter Ruxolitinib was
25 more expensive and thus unavailable to the patients and what he

1 explained in Exhibit 2054 which was his deposition on cross-
2 examination, lines 33 to 19, he was asked,

3 "Q But you never used Ruxolitinib prior to May, 2016 to
4 treat AA?"

5 "A I wanted to, okay, but it was difficult for us to obtain
6 for patients because of the high cost so we went with more for
7 the Tofacitinib route."

8 And there are other quotes and you may see in Concert's
9 slides depending on if they use them, other times where they
10 point to Dr. Shapiro's use of Tofacitinib prior to May, 2016 and
11 if Your Honors read the context of the transcripts around those
12 questions in each case he explains that it was a cost issue, a cost
13 issue alone and as we cite in the Butamax Advanced Biofuels v.
14 Gevo, Inc., IPR on slide 23 commercial viability does not control
15 the obviousness situation. It was entirely obvious to use
16 Ruxolitinib. It was already in use and the fact that doctors chose
17 the less expensive Tofacitinib doesn't make Ruxolitinib any less
18 obvious.

19 If we go on to slide 24, in terms of topical the situation is
20 similar but as Dr. Damsky explained, and I think there's no
21 dispute on this in the evidence or the testimony from their
22 experts either, in practice most often the use the JAK inhibitors
23 for AA was oral, most of it was oral and they're going to rely
24 heavily -- Concert's going to rely heavily on generic preferences
25 for topical over oral and what they leave out every time they

1 point to this is Dr. Shapiro's explanation here on slide 24 that
2 you would favor topical over oral if they have the same efficacy.
3 So the problem with Concert's argument is there is no evidence
4 that they had the same efficacy. They were using oral because
5 oral had been shown efficacious in humans. It hadn't been --
6 topical hadn't been shown to be equally efficacious with oral and
7 so it's just wrong that topical was preferred in this case because
8 there was in fact no equal efficacy of the topical.

9 I can go on to the second point of our argument, go back to
10 slide 6, the obviousness of substituting known equivalents. This
11 is a legal principle I don't think is disputed by Concert. In re
12 Fout, Coalition for Affordable Drugs IX LLC v. Bristol-Myers
13 Squibb Co. IPR and In re Ruff basically explain that where that
14 it's prima facie obvious to substitute one known equivalent for
15 another and that is exactly our facts here.

16 If we go on to slide 7 which is on the left hand the
17 Silverman patent. The Silverman patent expressly teaches the
18 substitution and the equivalents and the interchangeability of
19 Compound (1) for Ruxolitinib. It tells you in column 20, lines
20 57 to 62 of Exhibit 1002, it tells you,

21 "According to another embodiment the invention provides a
22 method of treating a disease that is beneficially treated by
23 Ruxolitinib and the subject in need thereof comprising the steps
24 of administering to the subject an effective amount of a
25 compound or a composition of this invention."

1 So Silverman tells you explicitly that to substitute its
2 compounds which would include Compound (1), its compositions
3 which would include compositions of Compound (1) in where
4 Ruxolitinib is being used. Concert's counter to this, as I
5 understand it, is that there's no motivation to select Compound
6 (1) specifically from Silverman relying on -- I think they rely on
7 at least the lead compound analysis, for example UCB, Inc. v.
8 Accord Healthcare, Inc., and if we can go to slide 26 in our deck
9 the lead compound analysis just doesn't apply in the context of
10 the method claim with the one they're claiming. The Novartis
11 case, Novartis Pharms. Corp. v. W-Ward Pharms. Int'l. Ltd.,
12 from the Federal Circuit 2019 rejected the idea that there had to
13 be a reason for the compound to have stood out in the lead
14 context analysis and what it held was that all you need is
15 motivation of one of several potential alternatives and so it
16 matters not that there are 63 or something like that species in
17 Silverman of Silverman formula A. They're all taught to be used
18 in place of Ruxolitinib and you don't need a lead compound
19 analysis pointing to Compound (1) specifically to make the use
20 of Compound (1) obvious where Silverman tells you use my
21 compounds in place of Ruxolitinib.

22 But in fact there's additional motivation that does point
23 directly to Compound (1) in particular and we go to our slide --

24 JUDGE NEWMAN: Counsel, if I could interrupt one
25 moment to ask a question. There is some evidence on the record

1 that some of these compounds could be toxic and so is there any
2 reason to believe that any one of the disclosed compounds in
3 Silverman would not be toxic?

4 MR. FELDSTEIN: There's no --

5 JUDGE NEWMAN: (Indiscernible).

6 MR. FELDSTEIN: -- there's no reason and I don't believe
7 there's any evidence that the deuterated versions of Ruxolitinib
8 could be toxic. I think the toxicity is a hypothetical issue where
9 deuteration can affect other processes like side reactions and
10 such, metabolic side reactions, and what we know is that -- and
11 if I can direct us to slide 31 -- Silverman tells you where the
12 metabolic hotspots are on formula A. It tells you that they're the
13 2 and 3 positions and what the art taught and what actually -- if I
14 can actually go back to slide 30 for a second, what the art taught
15 and it was basically the premise of the prior IPR between the
16 parties -- a finding was that you would know to deuterate
17 Ruxolitinib's metabolic hotspots to achieve improved safety,
18 tolerability, efficacy and that's confirmed here by Dr. Montellano
19 in this case as well as Dr. Guengerich and Dr. Patterson and so to
20 answer your question if I can more directly, there is evidence
21 that in other systems where the metabolism is different that you
22 could maybe create a toxic metabolite. Here we know what the
23 metabolites are. We know the metabolites have in the 2 and 3
24 positions and there's no evidence that the metabolites of
25 Ruxolitinib are toxic.

1 JUDGE NEWMAN: All right.

2 MR. FELDSTEIN: There's no reason why Ruxolitinib at
3 these hotspots would shift to some other toxic metabolite. So in
4 essence I see it as a hypothetical concern, sort of an abstract
5 metaphysical possibility that sometimes you have a problem of
6 toxicity but it's just not applicable to the facts that we have
7 Ruxolitinib that has a very well established metabolism and a
8 teaching where its hotspots are.

9 JUDGE NEWMAN: All right. Let me ask this question
10 then. Of the compounds disclosed in Silverman how many of
11 them are deuterated at that 2 and 3 position?

12 MR. FELDSTEIN: I think Compound 111 using the
13 Silverman nomenclature is the only that's deuterated at all eight
14 of those positions because there are four 2-positions and there
15 are four 3-positions (indiscernible) and so there's only one
16 compound that has those eight. There's another one, Compound
17 127 that has all nine, looking at our slide 31, there's a Y1-
18 position that's not circled. Compound 127 has that ninth turning
19 to deuterium and there are multiple versions where the Y2s are
20 deuterated or the Y3s are deuterated but not both. Compound
21 111 is the only one where it's eight and just eight.

22 JUDGE NEWMAN: So if I'm understanding your
23 argument, you're saying that one of skill in the art would
24 naturally be looking at those deuterated 2 and 3-positions and
25 selecting which compounds to proceed with?

1 MR. FELDSTEIN: Correct. It you deuterate at the 2 and
2 3-positions as suggested by the statement in Silverman there's
3 one unique compound that you get out of that and that is in
4 Silverman nomenclature Compound 111, in the '659
5 nomenclature it's Compound (1). It brings you to a single
6 compound.

7 JUDGE NEWMAN: Okay. Thank you.

8 MR. FELDSTEIN: So again, to back up half a step. It's
9 not necessary that the art pointed to Compound (1) but the art
10 did point to Compound (1) based on the deuteration of its
11 metabolic hotspots.

12 If I go now to the third element of our obviousness position
13 on, if we turn to slide 35 regarding the dosage amounts and
14 there's lots of clear law such as E.I. DuPont de Nemours & Co. v.
15 Synvina C.V., such as Galderma Lab'ys, L.P. v. Tolmar, Inc.,
16 that makes it clear that when the claimed invention falls within a
17 prior art range there's a presumption of obviousness and a burden
18 of production falls on the patentee to come forward with contrary
19 evidence. That here those apply here because if we go on to
20 slide 36 Silverman provides repeated sub-ranges within the range
21 of 5 to 50 milligrams, all of which would be obvious to optimize
22 within. Silverman points to the Ruxolitinib prescribing
23 information,

24 "For example, guidance for selecting an effective dose can
25 be determined by reference to the prescribing information for

1 Ruxolitinib."

2 So Silverman points you to the prescribing information.
3 The Ruxolitinib prescribing information provides a dose range of
4 5 to 50 milligrams per day and so there is an effective dose range
5 for Ruxolitinib. There's an effective dose range for Compound
6 (1) and it's a range that includes 5 to 50 within which it would
7 have been obvious to optimize.

8 What Concert argues, as I understand it, is that they ignore
9 all the green ranges that we have marked on slide 36 or at least
10 try to point away from those in favor of the very first range 1 to
11 500 milligrams with the argument relying on DuPont that broad
12 ranges are not necessarily obvious to optimize. There's actually
13 no reason to think that in the evidence we have that a 1 to 500
14 milligram range is not obvious to optimize. What DuPont
15 pointed to, for example, on an example of the range that would
16 be too big would be a prior case where there were 68,000
17 permutations of a protein and that was too big for obvious
18 optimization but Galderma, for example, went in a range I
19 believe of from a hundredfold range of .005 to 5 -- excuse me,
20 from .01 to 1 percent and so Galderma relied on a hundredfold
21 range from 1 milligram to 500 is a five hundredfold range but
22 there's nothing particular to say that you couldn't even optimize
23 the 1 to 500 milligram range and don't think that Concert points
24 to anything to say otherwise.

25 Concert also argues that none of these ranges are specific

1 to Compound (1) for Alopecia Areata, in fact Silverman ranges
2 are very specific to Compound (1). Those are the doses for the
3 compounds of their invention which include Compound (1) and
4 moreover, what Silverman teaches is it's teaching methods of
5 treating diseases that are beneficially treated by JAK1/2
6 inhibition and so these are the doses for treating diseases by
7 inhibiting the JAK1/2 pathway which is the mechanism for
8 treating Alopecia Areata. So we would beg to differ with
9 Concert that these are not doses for Alopecia Areata, they may
10 be doses for other JAK mediating conditions as well but based on
11 Silverman, Silverman is teaching doses for Compound (1), for
12 immune diseases and for diseases where Ruxolitinib is beneficial
13 and that would include Alopecia Areata.

14 Even if we didn't have these ranges, if we go on to slide 37
15 there's additional bases for --

16 JUDGE NEWMAN: Counsel, let me ask one quick question
17 here. For prescribing information for Ruxolitinib what other
18 applications did Ruxolitinib have that were different from
19 Alopecia Areata?

20 MR. FELDSTEIN: So to be clear the Ruxolitinib package
21 insert was not approved for Alopecia Areata so the use of
22 Ruxolitinib for Alopecia Areata was according to Xing and these
23 other references. Ruxolitinib was approved in its package insert
24 covered treatment of two different JAK mediated cancers,
25 myelofibrosis being one of them.

1 JUDGE NEWMAN: And Xing, was there information about
2 dosing or Christiano?

3 MR. FELDSTEIN: Correct. And that's actually on our
4 slide 37 we include that and in the chart at the bottom we can see
5 that there is on the bottom right there's a 40 milligram dose of
6 Xing. They just use one daily dose, 40 milligram dose of
7 Ruxolitinib and what we're illustrating here on this slide and the
8 testimony supports this, when people used Ruxolitinib off-label
9 for other than its cancer indications, when they used it off-label
10 for immune diseases they worked within the approved dose
11 range, Ruxolitinib approved dose range, of 5 to 50 milligrams
12 and so I think all or essentially of the evidence in the record
13 showing the off-label use of Ruxolitinib it falls within this 5 to
14 50 milligram range and so Silverman pointed you to the
15 Ruxolitinib label. It's consistent with the way persons skilled in
16 the part used Ruxolitinib and other similar drugs off label to
17 work within the prescribed range and it makes sense that they did
18 that because this is something explained by Dr. Shapiro in his
19 declaration which is Exhibit 1009, paragraph 50. What Dr.
20 Shapiro explained is that, he said,

21 "Given that Ruxolitinib provided systemically effective
22 JAK inhibition of these doses, the 5 to 50 milligram doses, a
23 POSA would have expected that doses in this range also would
24 treat hair loss disorder via JAK inhibition as described in
25 Christiano, Xing and others."

1 In other words, you're administering Ruxolitinib in its
2 approved range and you're getting systemically effective JAK
3 inhibition. You would expect to have systemically effective JAK
4 inhibition for other diseases within that dose range too because
5 you've established that for its approved condition you're getting
6 systemic efficacy and JAK inhibition. Dr. Patterson, Exhibit
7 1007, one of our other experts at paragraph 119 makes a similar
8 point that these dose ranges of the 5 to 50 milligram per day dose
9 ranges on the Ruxolitinib label are the known effective doses for
10 systemic JAK1/2 inhibition by Ruxolitinib and so it's consistent
11 that Silverman points to the Ruxolitinib prescribing information
12 because that's where a person of ordinary skill would have
13 looked anyhow and we know they would have looked there, or at
14 least their prescribing habits are consistent within that range and
15 so you've got a range of 5 to 50 in the approved dose range that
16 guides treatment.

17 Just briefly, if we can go to slide 39 there's a strong
18 response of Ruxolitinib in 30 and 40 milligrams per day plus it's
19 linear form of kinetics provided motivation for lowering the dose
20 to be able to still get efficacy as a further reason to lower the
21 dose and then just briefly also on slide 40 there's a whole ton of
22 art to this effect but the point of deuterium modification or a
23 point of deuterium modification is optimization and of dosing
24 including achieving a smaller dose. The main purpose of
25 deuteration is that you reduce the drug's metabolism, you slow

1 the drug's metabolism so that the exposure per a same dose
2 builds up and if exposure goes up you can cut the dose down and
3 so it's entirely expected that especially for a drug that has the
4 properties of Ruxolitinib and it's known metabolism, that if you
5 deuterate its hotspots you're going to be able to achieve the same
6 exposure with a lower dose and I had mentioned this earlier in
7 response, on slide 41 I had referred to this earlier in response to
8 an earlier question from Your Honor regarding toxicity. The
9 issues of -- that consequence here that confound and allegedly
10 make deuteration unpredictable, things like metabolic switching,
11 ultimate routes of clearance, rates of bloodflow, the evidence is
12 clear that none of them apply to Ruxolitinib and so what Dr.
13 Guengerich, one of our other experts explained, is that the
14 specific metabolic reactions by which Ruxolitinib is metabolized
15 at its metabolic hotspots that there was even higher expectation
16 that Compound (1) would be more stable than Ruxolitinib and so
17 you can't take all their abstract arguments about metabolic
18 switching leading to toxicity and things like that as applicable
19 here because Ruxolitinib that art was known and we knew where
20 were.

21 We can go on, the last point on this section on slide 43. In
22 terms of reasonable expectation of success, we read Concert's
23 arguments as essentially arguing that you would want to -- we
24 don't establish that a lower dose would be the optimal dose. We
25 don't need to establish that a lower dose would be the optimum

1 dose, again there's a shifted burden here. There's a presumption
2 of obviousness in the range and a reasonable expectation of
3 success doesn't mean achieving optimal results. Moreover, we
4 have an undisputed construction of the claim term treating a hair
5 loss disorder that includes, based on definition in the patent,
6 regrowth of hair, preventing a further hair loss, or merely
7 diminishing the rate of hair loss and all the evidence including
8 from Dr. Silverman, Dr. Patterson, Dr. Damsky points to the
9 expectation that within the Ruxolitinib approved dose range and
10 even more so for the deuterated analog you would expect
11 efficacy for Alopecia Areata of regrowing, preventing or
12 diminishing the rate of loss.

13 If we go back to slide 10 on their unexpected results, the
14 alleged unexpected results, they rely on clinical data. They don't
15 compare the clinical data to the closest prior art. They don't
16 provide clinical data that's commensurate in scope. They use
17 oral doses in humans for Alopecia Areata and none of the claims
18 are so limited. They don't establish a nexus with the deuterium
19 limitation. What they show is that there is a responder rate
20 compared to -- numerically higher responder rate compared to
21 Baricitinib but in fact it's not physically significant and at best
22 it's not a difference in kind, it's just a difference in magnitude.
23 It's not even significant and they provide no safety advantage.

24 On slide 11 we have their drug-drug interaction data.
25 Again, they didn't compare it to the closest prior art and the

1 closest prior art is from the Ruxolitinib package insert where
2 Ruxolitinib was administered in combination with 200
3 milligrams of ketoconazole. Concert is using a study that uses
4 CTP543 with a different metabolic inhibitor. Itraconazole the
5 evidence shows is a weaker inhibitor in vivo but even beyond
6 that they don't establish nexus with the deuterium limitation.
7 They use a 12 milligram dose that's not in any claim and they
8 were treating healthy patients rather than Alopecia Areata
9 patients such that any effect that they're seeing on drug-drug
10 interaction is a property of the compound that's claimed in
11 Silverman and has nothing to do whatsoever with the claimed
12 method. There's no nexus with the claimed method.

13 JUDGE POLLOCK: Counsel, this is Judge Pollock. You're
14 certainly welcome to use your time as you wish but I think the
15 panel would be quite interested in what you have to say about
16 Silverman's prior art status and the exceptions.

17 MR. FELDSTEIN: Thank you, Your Honor. If we could go
18 to slide 13. Concert has not met its burden of production for
19 establishing a 102(b) exception. 102(b) applies only if the
20 disclosure, the intervening disclosure was less than a year before
21 the effective filing date and it's only excluded by something an
22 inventor directly or indirectly contributed to the claimed
23 invention. Concert has not established either of those points.

24 If we go to slide 63. Concert's best effort at asserting that
25 they're supporting the provisional which they need to do to

1 establish an earlier effective filing date is a compare cite either
2 in the POPR which they were not properly able to rely on or here
3 in their surreply which comes too late. But in any event it's a
4 compare cite that doesn't show 112 support in the provisional
5 application. Without that they can't establish an effective filing
6 date early enough to establish that Silverman was within a one
7 year window and so they're unable to establish a foundational
8 element of 102(b) exception. Similarly, if we go to slide --

9 JUDGE NEWMAN: Counsel, could I interrupt you for a
10 second there?

11 MR. FELDSTEIN: Please.

12 JUDGE NEWMAN: Can you show us in the record where
13 Petitioner asserted that the Patent Owner was not entitled to the
14 benefit of that provisional?

15 MR. FELDSTEIN: So we -- in our reply we pointed out
16 they failed to establish in their response. In our petition we
17 never conceded they were entitled to that. We took the worst
18 case scenario and established that compared to, even if it is
19 entitled to its earliest priority date, that Silverman as prior art
20 stays relative to that. This is similar to, if we look at slide 59, to
21 what actually happened in Dynamic Drinkware, LLC v. National
22 Geographics, Inc., where the first thing that happened in
23 Dynamic Drinkware is that Petitioner met its burden of showing
24 that the reference is 102(e) art on its face. That's what shifted
25 the burden to the Patent Owner to establish that the reference

1 was not prior art. They did it by then pointing to earlier
2 conception date but we didn't need to -- we established in our
3 petition that Silverman was prior art on its face as the Board
4 recognized in the Institution decision. We didn't need to at that
5 time anticipate all possible affirmative defenses that Concert
6 might make including a 102(b) affirmative defense and so there
7 was no requirement that we (audio interference) in the petition
8 an explicit challenge to the priority date. We established that
9 Silverman was art on its face. That shifts the burden to Patent
10 Owner to establish that it's not by whatever affirmative defense
11 they want to rely on.

12 JUDGE NEWMAN: Counsel, would you agree that in
13 Dynamic Drinkware the situation was somewhat different
14 because the issue was prior art from the beginning and here this
15 is a secondary situation where the prior art issue came up as a
16 by-product of the defense of what prior art exceptions were
17 raised by Patent Owner?

18 MR. FELDSTEIN: So I think, I mean Dynamic Drinkware
19 is obviously the -- I think obviously the relevant precedent on
20 burden shifting that once the Petitioner establishes art on its face
21 basically a prima facie case, the burden then shifts. The burden
22 of production then shifts and that's what happened here. The
23 way Concert has tried to establish their burden is with a 102(b)
24 exception and they are required to establish the elements of their
25 affirmative defense and it is actually I think much like the first

1 steps of Dynamic Drinkware where the reference was 102 art on
2 its face and then the Patent Owner came back with evidence of
3 prior conception and here Concert came back asserting a 102(b)
4 exception. They have to meet their burden to establish 102(b)
5 exception that includes establishing an effective filing date early
6 enough and it includes needing to establish that Dr. Uttamsingh
7 was an inventor of each challenged claim. They've done neither.
8 There's no claim-by-claim analysis for either and so there's no
9 basis to say that for any of the challenged claims, much less
10 claim 1, that it has an earlier effective filing date. There's no
11 basis to say that Dr. Uttamsingh is the inventor, in fact there's
12 basis to say that she's not the inventor.

13 JUDGE POLLOCK: Counsel, am I correct that in the
14 pleadings of record Petitioner has not identified what features or
15 claims are not supported in the provisional, just made a blanket
16 statement that the patent is not entitled to the benefit of priority
17 of it?

18 MR. FELDSTEIN: We made the claim that Patent Owner
19 has not established the benefit of priority, that's true. They only
20 put it in -- they didn't have anything in their Patent Owner
21 response that we could respond to to show they're wrong, they're
22 wrong on several points. So they didn't put forward any
23 assertion on the basis of entitlement to priority for us to rebut.
24 The only time they did it, they did it in the POPR which showed
25 they recognized that the issue was on their plate but then they

1 dropped it for the POPR, excuse me the POR, and didn't raise it
2 again until the surreply to which we had no clear opportunity to
3 respond. But you can see on slide 63 what they did is just this
4 compare cite that doesn't show anything about recognition by a
5 person of ordinary skill that the disclosure would provide written
6 description support. They don't even purport to address
7 enablement either.

8 JUDGE NEWMAN: Can you clarify for us at what point
9 you are alleging the burden shifted to them to show entitlement
10 to that priority date?

11 MR. FELDSTEIN: When Concert chose to rely on a 102(b)
12 affirmative defense, the burden shifted to Concert to show that
13 Silverman was not prior art by whatever means they wanted to
14 do. They chose -- and so that happened on Institution. It
15 happened based on our prima facia showing in our petition that
16 Silverman was prior art that shifted the burden to them to show
17 that it was not prior art. They chose to use a 102(b) exception to
18 assert a 102(b) exception and in so doing they took on the burden
19 of establishing the elements of that 102(b) exception. They were
20 forced to go the 102(b) route when they chose the 102(b) route.
21 They took on all the intended burdens of production with respect
22 to 102(b).

23 JUDGE NEWMAN: And that would include in your
24 argument establishing that Dr. Uttamsingh was the inventor of at
25 least one claim or --

1 MR. FELDSTEIN: Any claim for which they want to assert
2 the 102(b) exception.

3 JUDGE NEWMAN: So your argument is that she has to be
4 an inventor of every claim for the information that was
5 disclosed?

6 MR. FELDSTEIN: Yes. It wouldn't make any sense if Dr.
7 Uttamsingh invented claim No. 8, the formulation claim, for her
8 intervening disclosure to exclude prior art to claim 1. It
9 wouldn't make any sense for that and the wording of the statute
10 refers to an inventor and the analysis for anticipation is proper
11 on the claim-by-claim basis for both priority and exceptions.

12 JUDGE NEWMAN: Please continue.

13 MR. FELDSTEIN: Okay, thank you. So I'll jump ahead to
14 slide 56. Even if they had established a 102(b) exception the
15 102(b) exception is narrow. It's narrow under the first inventor
16 to file guidelines. It's narrow to the identical subject matter and
17 for example, if there's a genus disclosed, for example Compound
18 (1), that doesn't (audio interference) a species like Compound (1)
19 95 percent deuterated. Like Compound (1) phosphate salt. Like
20 Compound (1) in the treatment of a disease. Like Compound (1)
21 in a formulation and so even if they could establish a 102(b)
22 exception for either of the disclosures they attribute to Dr.
23 Uttamsingh, on slide 57 they don't challenge these other
24 disclosures from Silverman which by themselves are more than
25 sufficient to establish unpatentability. They don't have a basis

1 under 102(b) to exclude using Silverman's teaching of using
2 Compound (1) to treat a disease treated by Ruxolitinib.

3 This is a little different than what they argued in the POPR.
4 In the POPR they argued that the Uttamsingh disclosure could
5 knock out the entirety of Silverman. They backed that down to
6 just the structure in example 4 and so there's no basis under
7 102(b) even if they could establish it to knock out these
8 disclosures including the use of Compound (1) to treat disease
9 with Ruxolitinib.

10 And just very quickly on slide 68 one of their bases for a
11 102(b) exception is this internal presentation from a quarterly
12 update meeting and that they were -- apparently the example 4
13 data in Silverman was disclosed. But what the evidence shows is
14 that Dr. Uttamsingh did nothing more than review, analyze and
15 approve for quality control that data. She didn't conduct the
16 testing. She didn't analyze the data. She didn't prepare the
17 slides. She didn't present the slides and there's no basis to say
18 that reviewing, analyzing for quality control gives her mental
19 possession of the disclosure that Mr. Gallegos made such that it
20 falls in the 102(b) exception that his work is somehow now her
21 work for the purposes of 102(b). They've got no support for that
22 at all and lastly, slide 69 the Uttamsingh 2015 declaration is not
23 necessary to find the claims unpatentable.

24 We talked about this earlier that the art taught, as
25 recognized in the prior IPR, the art taught to metabolize

1 Ruxolitinib at its hotspots. That leads uniquely to Compound (1)
2 and so there's reason to get to Compound (1) entirely
3 independently of Uttamsingh, that being the deuteration of
4 Ruxolitinib's known metabolic hotspots.

5 That's what I have, Your Honor, and I'll just answer
6 question. Otherwise I would turn over to my colleague to
7 address the Motion to Exclude.

8 JUDGE NEWMAN: All right. Please go ahead.

9 (Pause.)

10 JUDGE POLLOCK: Do we have a technical issue?

11 MR. CHRISTIE: Can you hear us all right?

12 JUDGE NEWMAN: Yes, we can hear you. Cannot see
13 you.

14 MR. CHRISTIE: Yes, can you --

15 JUDGE NEWMAN: Yes, okay. I can. Please go ahead.

16 MR. CHRISTIE: Great. Sorry about that. So if we can
17 turn to slide 70, please. Incyte has moved to exclude Exhibits
18 2083, 2084 and certain paragraphs from Concert's expert
19 declarations that rely upon those exhibits as unauthenticated
20 hearsay and double hearsay. Today I'd just like to focus on
21 hearsay and double hearsay.

22 Concert does not dispute that both Exhibit 2083 and 2084
23 are double hearsay under FRE 805 and fails to offer any
24 exception to double hearsay for either exhibit. This failure alone
25 is enough to exclude the exhibits, and if we could please turn to

1 slide 73 I'd like to address each of these in turn.

2 Exhibit 2083 is characterized as a patient tracker
3 purportedly containing clinical data for CTP 543. Concert offers
4 Exhibit 2083 as evidence of the alleged unexpected superior
5 efficacy of CTP 543 as measured by SALT scores. It is the only
6 efficacy data for CTP 543 that Concert relies on. The document
7 itself is a mashup of an Excel spreadsheet reporting patient's
8 SALT scores and a PowerPoint on page 7 of the document that
9 appears to be from another document. Exhibit 2083 itself does
10 not identify who, how or by whom this patient data was
11 collected, compiled or maintained. Concert supports Exhibit
12 2083 with a declaration from its employee, Dr. Cassella. Dr.
13 Cassella does not contend that he prepared the document and
14 provides no information regarding who conducted the clinical
15 trial, who recorded the patient data or who compiled the data in
16 the exhibit itself. Rather, Dr. Cassella only asserts the data was
17 collected during a Concert-sponsored study and that the data was
18 maintained by Concert in the ordinary course of business and
19 that's Exhibit 2118 at paragraph 3. Dr. Cassella's declaration
20 does not describe how Exhibit 2083 itself was accessed or how it
21 was purportedly stored and maintained within Concert. Concert
22 does not contest that Exhibit 2083 was prepared for this PGR and
23 the metadata for Exhibit 2083 states that it was prepared "for
24 Goodwin, Concert's counsel in this matter."

25 Exhibit 2083 should be excluded for three reasons, 1)

1 Concert has not asserted any exception to the double hearsay
2 under FRE 805, 2) Exhibit 2083 was indisputably prepared for
3 this PGR and thus cannot qualify as a Concert business record
4 under FRE 803(6) and 3) even if Exhibit 2083 was eligible under
5 803(6) Dr. Cassella's declaration fails to show that the exception
6 applies.

7 So as to the first point, the document itself, Exhibit 2083,
8 is hearsay under FRE 803 as an out-of-court statement by an
9 unknown author. Presumably someone at Concert prepared the
10 document for Goodwin which is offered for the truth of the
11 matter asserted. Additionally, the data contained in the
12 document are double hearsay under FRE 805 as they are
13 statements by the unknown individuals that actually conducted
14 the study and compiled the data which are also relied upon for
15 the truth of the matter asserted.

16 JUDGE POLLOCK: Counsel, this is Judge Pollock.
17 Forgive me for not being familiar with this part of the record but
18 can you explain the accorded relevance of these exhibits you're
19 trying to exclude. What does Petitioner assert that they're
20 proving? Why are they before us is the question?

21 MR. CHRISTIE: Sure. So Patent Owner, they both relate
22 to the unexpected results the Patent Owner's asserting in this
23 case, 2083 relates to the clinical trial data for their first
24 unexpected result which is allegedly unexpected superior
25 efficacy and Exhibit 2084 is a report on the drug-drug interaction

1 study which they also rely on for unexpected results.

2 JUDGE NEWMAN: Thank you. Please continue.

3 MR. CHRISTIE: Sure. So as I was saying, the Exhibit
4 2083 contains hearsay and double hearsay and as the Federal
5 Circuit explained in Wilson v. Zapata Off-Shore, Co.,

6 "Double hearsay in the context of a business record exists
7 when the record is prepared by an employee with information
8 supplied by another person. If the source of the information is
9 an outsider, the outsider's statement must fall within another
10 hearsay exception to be admissible."

11 And that's exactly what's happened here. Concert
12 sponsored an outsider to conduct its clinical study and took that
13 data and compiled in its own document for this PGR. As a
14 result, in order to admissible Concert had to show that both the
15 hearsay and double hearsay were subject to their own business
16 record exceptions, that is the document Exhibit 2083 itself was a
17 Concert business record and the data in it was a business record
18 of the entity that actually conducted the study. In this case,
19 Concert has only asserted a business record exception for the
20 document Exhibit 2083 itself but has not offered any exception
21 for the double hearsay data and this failure to offer any
22 exception is a basis to exclude on its own.

23 Second, Concert cannot show that even the document itself
24 is subject to a business record exception. To qualify as a
25 business record under FRE 803(6) requires that the record was

1 kept in the course of a regularly conducted activity of a business
2 and that making the record was a regular practice of that activity.
3 Exhibit 2083 cannot meet this basic requirement as it was
4 prepared for this PGR and thus not prepared in the regular course
5 of Concert's business. As noted, Concert does not dispute that
6 Exhibit 2083 was prepared for this matter and metadata states
7 that the document was in fact prepared "for Goodwin." Recently
8 just last year 2021 Federal Circuit explained in Wi-LAN, Inc. v.
9 Sharp Electronics, Corp., that documents that are created and
10 prepared for the purposes of litigation are outside the scope of
11 the business record exception and that's 992 F.3d at 1372.

12 And finally, on Exhibit 2083 even if it hadn't been prepared
13 for litigation and was eligible for the business record exception,
14 Dr. Cassella's declaration does not meet the standard under
15 803(6)(d) for a qualified witness. Dr. Cassella does not offer
16 any explanation of how Exhibit 2083 was accessed or how it was
17 purportedly stored and maintained within Concert. Accordingly,
18 Exhibit 2083 should be excluded.

19 If we could please move to slide 75 to discuss Exhibit
20 2084. Exhibit 2084 is a draft synopsis of a clinical report
21 containing patient data for Concert's drug-drug interaction study
22 that it sponsored. The exhibit appears to be an undated draft
23 extracted from a larger report. Exhibit 2084 is the only evidence
24 that Concert relies on for its alleged drug-drug interaction
25 unexpected results. As with Exhibit 2083 Concert supports

1 Exhibit 2084 with Dr. Cassella's declaration, Exhibit 2118. Dr.
2 Cassella does not contend that he personally prepared Exhibit
3 2084. His declaration does not identify who prepared Exhibit
4 2084 itself or who actually conducted the drug-drug interaction
5 study, recorded the patient data or compiled the data in the
6 exhibit.

7 Also like Exhibit 2083, Exhibit 2084 is both hearsay and
8 double hearsay. The document itself is hearsay under FRE 803
9 as an out-of-court statement by an unidentified individual
10 offered for the truth of the matter asserted. Additionally, the
11 data in the document is double hearsay under FRE 805 as a
12 statement by the declarant that actually carried out the study and
13 reported the data also offered for the truth of the matter asserted.
14 Now Concert has not offered any exception for either hearsay or
15 double hearsay for Exhibit 2084. I'll direct you to their
16 opposition at pages 10 to 13. It does not even mention the word
17 hearsay.

18 JUDGE NEWMAN: Mr. Christie, you have one minute
19 remaining in the primary time. You can go into your rebuttal
20 time should you like.

21 MR. CHRISTIE: Okay. So as with Exhibit 2083, even if
22 Concert had established a business record exception for Exhibit
23 2084 the document itself, this would not cure the issue with the
24 double hearsay and likewise the Cassella declaration is
25 insufficient to support Exhibit 2084 for the same reasons that it's

1 insufficient to support Exhibit 2083, and with that I'll save the
2 rest of my time for rebuttal.

3 JUDGE NEWMAN: Thank you. Counsel, at this point I
4 think we'd like to take a, want to say five minute break, ten
5 minute break? Five should work. Okay. So let's say we'll be
6 back on the record at 11:15, I'm sorry which is -- I'm on the west
7 coast so add three hours to that for the east coast.

8 (Break.)

9 JUDGE NEWMAN: All right. The panel is ready to go.
10 Please proceed.

11 MR. CEDRONE: Good afternoon, Your Honors. Gerard
12 Cedrone for Patent Owner Concert Pharmaceuticals. Petitioner
13 has failed to carry its burden to show that the claims of the '659
14 patent are obvious. In fact, as my colleagues and I will address
15 there are several independent reasons why the Board should
16 reject Petitioner's arguments.

17 First, I'll spend about 15 minutes addressing the threshold
18 issue. As I'll discuss in a minute both of Petitioner's asserted
19 grounds depend on disclosures that do not qualify as prior art.
20 Next my colleague Emily Rapalino will spend about 35 minutes
21 addressing motivation and reasonable expectation and she'll
22 explain Petitioner's focus on oral JAK inhibitors and how
23 Compound (1) specifically rests on pure hindsight. A person of
24 ordinary skill would not have substituted Compound (1) for
25 Ruxolitinib to treat AA at the claimed doses. Finally my

1 colleague Daryl Wiesen will spend about ten minutes addressing
2 objective indicia of nonobviousness including the claimed
3 invention's unexpected ability to resolve harmful drug-drug
4 interactions, the unexpectedly superior (audio interference)
5 efficacy (phonetic) profile and its ability to satisfy a long felt
6 need for AA treatment.

7 I'm going to begin with a directional issue which we've
8 outlined in slide 3 because it really has the potential to resolve
9 this entire case. Both of Petitioner's asserted grounds depend on
10 Petitioner's argument that Silverman disclosed Compound (1)
11 and that Silverman in the 2015 declaration of Dr. Vinita
12 Uttamsingh disclosed the metabolic stability of Compound (1)
13 and several other compounds vis-à-vis Ruxolitinib. The relevant
14 portions of those documents fall within exception to the prior art
15 set out in Section 102(b) and before making our affirmative
16 arguments let me proceed directly to the two counter arguments
17 that Incyte has made that we can't satisfy these exceptions either
18 because we're not entitled to the May, 2016 priority date or
19 because Dr. Uttamsingh is not an inventor, named inventor. Let
20 me address both of those counter arguments.

21 Before doing so I'd like to make clear and I think it's
22 important to be precise about this. Incyte keeps saying Patent
23 Owner has not established, Patent Owner has not established, but
24 the burden of proof on this issue -- the burden of persuasion on
25 this issue rests with Incyte, rests with Petitioner. If you turn to

1 slide 5 we've reproduced language from the Dynamic Drinkware
2 case which makes clear that as to some of the questions related
3 to this affirmative defense, the burden of production may at
4 times shift to us but the burden of persuasion always rests with
5 Incyte. Incyte has never managed to shift the burden of
6 production to us on these questions and it has not satisfied its
7 burden of persuasion and to the extent Incyte has shifted the
8 burden of production to us we've more than met it.

9 So let me walk through both of these counter arguments and
10 to set the stage a little bit counsel for Petitioner referred to the
11 Institution stage and the Board at Institution decision and I think
12 what happened at the Institution stage is telling. In our
13 preliminary response we raised our 102(b) defenses. In Incyte's
14 preliminary reply it never challenged Dr. Uttamsingh's
15 inventorship, it never raised the question of (indiscernible) --

16 JUDGE POLLOCK: Counsel, counsel, this is Judge
17 Pollock. We're having issues with your video and your audio has
18 become quite difficult to follow. Can we pause a moment and
19 see if we can fix that?

20 MR. CEDRONE: Yes, Your Honor.

21 JUDGE NEWMAN: We're getting a (indiscernible)
22 bandwidth connection --

23 JUDGE POLLOCK: Yes, from your end.

24 JUDGE NEWMAN: -- from your end.

25 (Pause, due to technical difficulties.)

1 JUDGE NEWMAN: Okay, counsel. Are you ready to
2 proceed?

3 MR. CEDRONE: I am, Your Honor. I'm sorry, I thought I
4 was and I was muted.

5 JUDGE NEWMAN: Oh, no. Okay.

6 MR. CEDRONE: I apologize and I thank you so much for
7 bearing with us because after two years of doing this we
8 somehow still run into these issues, so thank you so much and
9 what I had been saying apparently only to myself is I'll try and
10 start over and just recap because I'm not exactly sure where I lost
11 everyone, and thank you again for bearing with us.

12 JUDGE NEWMAN: Much better sound. We appreciate
13 your work on that.

14 MR. CEDRONE: Thank you, and I apologize again. The
15 point I want to emphasize at the outset is that for these 102(b)
16 exceptions while the burden of production shifts to us for some
17 questions in some instances the burden of persuasion always
18 remains with the Petitioner and that's made clear from the
19 Dynamic Drinkware case that we cite at slide 5 and I wanted to
20 also emphasize some of the backdrop of this issue and how it
21 arose. Counsel for the Petitioner mentioned the Institution stage
22 and the Board's Institution decision and I think what happened at
23 the Institution stage is telling. We raised our 102(b) defense in
24 our preliminary response and Petitioner in its reply never
25 challenged Dr. Uttamsingh's inventorship, never challenged our

1 entitlement to the May 4th, 2016 priority date and so in the
2 Board's Institution decision which was modified by paper 25, the
3 rehearing decision, the Board made clear that if Dr. Uttamsingh's
4 declaration was to be believed it might well be that the 102(b)
5 exceptions were satisfied but that there were certain factual
6 issues that required further development about the disclosures in
7 the references and the conveyance of certain information. But
8 tellingly the Board did not identify either inventorship or the
9 priority question as live questions and that's because it was not
10 something that was raised in Petitioner's preliminary reply even
11 as it objected to other elements of the 102(b) defense. So
12 petitioner has never shifted the burden to us on these questions.
13 To the extent they have we've satisfied them and Petitioner
14 certainly hasn't satisfied its burden of persuasion on these issues.
15 So let me move into the two specific issues of priority and
16 inventorship.

17 If I can direct the Board's attention to slide 30 we've
18 excerpted some language from the Lupin, Ltd. v. Pozen, Inc. case
19 there and there are several others along similar lines that we cite
20 in our surreply that make clear that not only does the Petitioner
21 have to raise the issue of priority but they have to point to
22 specific claims that allegedly lack written description support
23 and I think as became clear through some of the questioning with
24 Mr. Feldstein, not only did they not raise the issue at all until
25 their substantive reply they have never pointed to specific claims

1 that lack written description support and so the burden of
2 production has never shifted to us on this issue. Even if it had
3 we satisfied it. The burden of production requires us to produce
4 either evidence or argument, it's disjunctive, to establish our
5 entitlement to the May 4th, 2016 priority date. We've done that.
6 Along with our preliminary response we submitted Exhibit 2004,
7 the priority application. It's been in the record since our first
8 submission to the Board and you can see from the face of that
9 application compared to the claims in suit that there is written
10 description support. So we have satisfied that burden of
11 production.

12 In their slides Petitioner cites cases where something more
13 was needed but those cases -- I think one of the examples is
14 Apple, Inc. v. Qualcomm, Inc. -- were cases where it was not clear
15 from the face of the priority application that there was written
16 description support. This is not that kind of case. You can
17 compare, you know, the Board is quite adept at reading, you
18 know, these types of documents and it's clear from the face that
19 there is written description support.

20 Moving on to the question of inventorship and just to close
21 out that point, again, the burden of persuasion is always with the
22 Petitioner so they have to convince the Board that we are not by
23 a preponderance of the evidence entitled to written description
24 support. They haven't come close to doing that, and so that
25 leaves this question of inventorship. Here too this was not

1 something that was raised until Petitioner's reply. The burden of
2 production I think has never shifted to us but even if it has we've
3 more than satisfied it and so I would direct the Board's attention
4 to our slide 34 where we've included evidence in the record
5 related to Dr. Uttamsingh's inventorship. I'm sorry, I have the
6 wrong slide. It's slide 32 of our slides where we've included
7 evidence relevant to Dr. Uttamsingh's inventorship.

8 First and most importantly, Exhibit 1001 at code 72 Dr.
9 Uttamsingh is a named inventor on an issued patent. As the
10 Board is well aware there's a presumption that an inventor named
11 on an issued patent is an inventor. But that's not all. We also
12 have here her sworn inventorship oath, Exhibit 1047. We have
13 testimony relating to her supervision and conduct and analysis of
14 certain assays at Exhibit 1172, all of which speak to her
15 inventive contributions and if I could emphasize the standard of
16 inventorship which sort of remarkably Incyte never discusses in
17 its brief, never discusses I think in its slides or here today the
18 standard of inventorship which we've reproduced at slide 31 from
19 the Trovan Ltd. v. Sokymat SA, Irori case and the Ethicon, Inc.
20 v. U.S. Surgical Corp. case from the Federal Circuit make clear
21 that a joint inventor has to generally contribute to the conception
22 of the invention or perform part of the task that produces the
23 invention.

24 The evidence on slide 32 more than meets the burden of
25 production on that question and Incyte has produced nothing in

1 response, nothing to disprove Dr. Uttamsingh's inventorship
2 because again, that's what Petitioner would have to do to
3 convince this Board by a preponderance of the evidence that this
4 inventor named on the face of the patent who contributed to
5 assays that Incyte relies on to prove obviousness, was not a
6 properly named inventor and I want to be very clear. Our
7 argument is not that this evidence is the only contribution that
8 Dr. Uttamsingh made, our argument is not that these assays and
9 her analysis of them were the only contributions she's made, it's
10 simply that Incyte has never asked her any questions directed to
11 any other contributions.

12 Dr. Uttamsingh from 2015 to 2017 was the director of
13 clinical pharmacology at Concert, yet Incyte never asked her in
14 relation to this patent about the surprising clinical properties of a
15 compound what her role was in selecting the assays, what her
16 role was in selecting the compound for further development,
17 what her role was in selecting the doses that were used for this
18 compound and that's a critical failure because, again, it's Incyte's
19 burden of proof on these issues and so unless the Board has
20 further questions on the counter arguments I'll move into our
21 affirmative discussion of why we think these three disclosures
22 that Incyte relies on should be excluded.

23 There are two ways that Incyte could argue that Silverman
24 and the 2015 declaration are prior art. It could assert that they're
25 prior art under (a)(1) which covers printed publications or (a)(2)

1 which covers certain patents. We've put in evidence reproduced
2 at slides 7 and 8 dealing with the common ownership exception
3 to (a)(2). Incyte has never responded to that either in its papers
4 or here today. We don't understand (a)(2) to still be in dispute
5 so I'm going to rest on our papers on that unless there are further
6 questions because I think the parties' dispute really has to do
7 with whether Silverman and the Uttamsingh declaration from
8 2015 qualify as prior art under subsection (a)(1) and really we're
9 talking about three specific disclosures.

10 So there's the disclosure of Compound (1) itself in
11 Silverman, there's the disclosure of the metabolic stability data
12 for Compound (1) from the 2015 Uttamsingh declaration and
13 there's the disclosure of the metabolic stability data for other
14 compounds but not Compound (1) from Silverman. Each of
15 those disclosures is an inventor disclosure that's exempt from
16 prior art under either subsection 102(b)(2)(a) or 102(b)(2)(b),
17 excuse me, (b)(1)(a) and (b)(1)(b) and let me walk through each
18 of those disclosures in turn.

19 So first Petitioner relies on Silverman for its disclosure of
20 Compound (1) itself and if you turn to slide 12 we have several
21 examples from the petition pages 12, 26, 33 and 71 where it's
22 clear that Silverman is the only reference that Petitioner is citing
23 for the disclosure of Compound (1). That last box on the page
24 from page 71 is Petitioner's claim chart which makes clear that
25 Silverman is the only reference that Petitioner identifies to

1 disclose Compound (1). But before Silverman disclosed
2 Compound (1) Dr. Uttamsingh did and that's key because, as
3 we've just discussed, Dr. Uttamsingh is an inventor of the '149
4 patent. On slide 13 we've -- excuse me, the '659 patent.

5 On slide 13 we've put the language of the relevant inventor
6 disclosure exception and the timeline of the relevant events with
7 the language of the statute color coordinated to the relevant
8 events showing that within a year of our priority date Silverman
9 issued and before that the Uttamsingh declaration became public
10 and so anything that is in both the 2015 Uttamsingh declaration
11 and Silverman is not prior art.

12 Incyte's counsel raised an argument today that Dr.
13 Uttamsingh has to be an inventor as to the disclosure or that
14 there's some sort of claim-by-claim analysis in the exception.
15 It's clear from the face of the statute there is no such exception.
16 Incyte is reading language into the statute that's not there. The
17 question is was Dr. Uttamsingh an inventor? She was, and did
18 she make a disclosure before the disclosure that Incyte's now
19 relying on? She did, and so Compound (1) in Silverman is
20 excluded as prior art and again, I can't emphasize enough
21 Silverman is the only reference that Incyte relies on in its
22 petition for the disclosure of the compound.

23 The next disclosure that Incyte relies on is metabolic
24 stability data from Dr. Uttamsingh's 2015 declaration so at slide
25 15 we've reproduced examples from the petition where Incyte

1 relies on that 2015 declaration pages 15 to 34 and 40, for
2 example, of the petition. But again the 2015 Uttamsingh
3 declaration, and here we're talking about the whole declaration,
4 is not prior art. So if you turn to slide 16 which lays out the
5 other inventor disclosure exception in subsection (b)(1)(a)
6 because Dr. Uttamsingh's declaration came within one year of the
7 effective filing date of the '659 patent it's not prior art and so
8 Incyte can't rely on anything in that declaration including most
9 importantly the metabolic stability data related to Compound (1)
10 in Silverman or anywhere else, excuse me, not in Silverman, in
11 support of its obviousness combination and we've reproduced at
12 the next two slides, slide 17 and 18 the specific metabolic
13 stability data that we're talking about which critically is the only
14 data that Incyte has pointed to anywhere demonstrating that
15 Compound (1) or Compound 111 as it's sometimes known is more
16 metabolically stable than Ruxolitinib.

17 The final example, or rather the final disclosure excuse me,
18 that's excluded as prior art is example 4 from Silverman. At
19 slide 19 we've laid out the relevant timeline. The key point here
20 is that the information in example 4 came directly or indirectly
21 from Dr. Uttamsingh. There's a lot of back and forth in the
22 papers about exactly how that information was conveyed but as
23 you can see from the language of the statute itself the question is
24 whether it was a direct or indirect disclosure and at slides 22 to
25 24 we have Dr. Uttamsingh's declaration in this case, which is

1 Exhibit 2069, and at slide 25 or rather slides 26 to 28 we have
2 Exhibits 2070, 2071 and 2072 from several of the Silverman
3 inventors, all of which make clear that the only way this
4 information would have been conveyed to the Silverman
5 inventors was through Dr. Uttamsingh.

6 When you take all of these disclosures together and exclude
7 them from the case, Incyte's obviousness grounds, both of them,
8 cannot survive. I have a procedural point and a substantive
9 point. The procedural point is one that we've already touched
10 on. As is clear from their claim chart which we've reproduced at
11 slide 12, the only source that Incyte relies on for the disclosure
12 of the compound is Silverman. There is nothing else and so
13 when that compound is excluded from Silverman, neither of its
14 obviousness grounds can survive and more substantively we have
15 the declaration of Dr. Ortiz De Montellano reproduced, excuse
16 me --

17 JUDGE NEWMAN: Counsel, I'm going to interrupt you for
18 a second. How would you respond to Petitioner's point about all
19 of the compounds in Silverman leading to the idea that
20 proceeding with a deuterated a 2- 3-position compound would
21 have been obvious regardless of whether Compound 111 was
22 specifically disclosed?

23 MR. CEDRONE: So I mean I think my first argument
24 would be that that is simply not in the petition but putting aside
25 that procedural point that this is again another argument that's

1 been raised late in the day, there's two points that I would make.

2 As I understand their argument they rely on two sources to
3 make that argument. They rely on a line from Silverman itself
4 that talks about active metabolites at the 2- and 3-position. If
5 you go back and read that paragraph it doesn't discuss
6 deuteration at hotspots or anything that would motivate a POSA.
7 It simply talks about the fact that there were active metabolites
8 stemming from those 2- and 3-positions.

9 The other point I would make is they cite in their slides the
10 IPR decision discussing deuteration generally but the IPR was
11 about synthesis of a compound. The question in this case is not
12 synthesis of a compound, would there have been motivation to
13 deuterate a compound because maybe it would have superior
14 metabolic properties? The question in this case is would you
15 select a particular compound from a genus of 60 plus compounds
16 to treat a specific disease with specific side effects at specific
17 doses and there's nothing in Silverman that gets you there once
18 the compound is excluded and especially once the metabolic
19 stability data is excluded.

20 A related question or related argument that Incyte has
21 raised I think at slide 57 is they point to a list of, I think it's nine
22 things where they argue that even if the compound is excluded
23 there are other disclosures that would not be excluded and I've
24 got two responses to that. The first is that several of the things
25 on those slides are just not in fact disclosed in Silverman. To

1 take just one example and I think Ms. Rapalino may speak to this
2 shortly, nothing in Silverman would have directed a person of
3 ordinary skill to use Compound (1) at the 5 to 25 milligram
4 range. So those purported disclosures at slide 57 examples 1
5 through 9, many of them simply aren't in the patent but even if
6 we take them at face value a lot of those disclosures, most of
7 them in fact have Compound (1) built in either expressly or
8 implicitly and the point is that once you remove Compound (1)
9 from those disclosures Incyte doesn't have anything to stand on
10 as to those disclosures.

11 And so for this reason, unless the Board has further
12 questions, I'm happy to rest on our papers because we believe
13 that we have easily satisfied our burden of production to the
14 extent it's even shifted to us. Incyte has not come close to
15 satisfying its burden of persuasion on these 102(b) issues and
16 without these disclosures, as Dr. Ortiz De Montellano made clear
17 in his declaration Exhibit 2068, paragraphs 47 to 48 which we
18 reproduce at slide 34, without these disclosures the Silverman
19 patent is essentially gutted of the central points that Incyte uses
20 it for.

21 Unless the Board has further questions on this threshold
22 issue I'm happy to turn it over to Ms. Rapalino to discuss
23 motivation and reasonable expectations. Thank you, Your
24 Honors.

25 MS. RAPALINO: Good afternoon, Your Honors. Emily

1 Rapalino on behalf of Patent Owner Concert Pharmaceuticals.
2 Can you all hear me okay?

3 JUDGE NEWMAN: Yes. This setup is much better. We
4 appreciate your help in getting this new setup going.

5 MS. RAPALINO: We appreciate your patience in letting us
6 do that, so thank you. We just heard Mr. Cedrone explain why
7 certain disclosures in the Silverman reference and the entirety of
8 the Uttamsingh declaration are disqualified as prior art. Even if
9 those disclosures were considered prior art to the '659 patent
10 Petitioner has failed to meet its burden to show that the
11 challenged claims are obvious.

12 Before I launch into the substance I want to take just one
13 moment to provide some background on Patent Owner's
14 invention here. Patent Owner Concert developed and patented a
15 novel method of treating AA, a condition for which at the time
16 there were no evidence-based effective treatments available.
17 That novel method involved using a low dose of a deuterated
18 form of a JAK inhibitor drug called Compound (1). AA is one of
19 the most prevalent autoimmune diseases in the U.S. and it causes
20 these recurrent episodes of hair loss that can be extensive.
21 While the physical symptoms are not life threatening, patients
22 can suffer terrible psychosocial and emotional impact and
23 impairment.

24 The cause or pathogenesis of the disease was not well
25 understood and still isn't today but it was thought to result from

1 a combination of a number of complex factors including both
2 external stressors as well as genetic predisposition and a
3 complex series of signaling molecules in the body. Because the
4 precise relationship between all of those factors wasn't clearly
5 understood, there was no consensus at the time as to which
6 therapeutic approach or strategy would be successful in treating
7 the disease.

8 Now I want to focus on four general arguments that
9 undermine Petitioner's obviousness challenges here and those
10 four general points are set forth on Patent Owner's slide 37.
11 First, Petitioners focus on oral JAK inhibitors is hindsight
12 driven. Now, you heard Petitioner argue that in fact the art was
13 focused on JAK inhibitors and that there was no hindsight
14 involved and they point in Petitioner's slide 19 to a handful of
15 references that mention the study, I think as Mr. Feldstein put it
16 the future research possibility of using JAK inhibitors for AA.
17 But those references don't support a focus on JAK inhibitors for
18 this disease. One of the references on their slide, Exhibit 1140,
19 actually talks about seven or eight different treatment options
20 that were under study at the time and that's at pages 2 to 3.

21 Another reference on their slide, Exhibit 2063, actually
22 talks only about topical use of JAK inhibitors for AA and
23 discusses JAK inhibitors -- it really focuses on JAK inhibitors
24 not for AA but for other autoimmune diseases and the third
25 reference on their slide, while it discusses JAK inhibitors and

1 talks about their study in AA it notes that considerations of
2 safety and dose have not yet been addressed, very important
3 points, and as I'll discuss in a moment the prior art as a whole
4 taught that many different treatment strategies were being
5 studied but that no treatment had yet shown evidence-based
6 efficacy and the importance of that is that means that a POSA
7 would not have put a lot of stock in isolated anecdotal
8 observations of hair regrowth for Ruxolitinib of the type that
9 Petitioner relies on here. They would have known about the
10 phenomenon of spontaneous remission and again, although Mr.
11 Feldstein tried to dismiss the phenomenon of spontaneous
12 remission, there was ample evidence in the record that
13 spontaneous remission was in fact very common and interfered
14 with the ability to accurately assess the efficacy of a drug
15 intervention without a proper control.

16 The evidence is also that a POSA would have known about
17 prior drugs that had shown initial promise in isolated or
18 anecdotal case reports but then had failed to show efficacy when
19 tested in a controlled clinical trial and there's evidence of that on
20 Patent Owner's slide 50 which I will talk about in a moment.

21 The second general point on slide 37 that I want to raise is
22 that even if a POSA were focused on JAK inhibitors the prior art
23 teaching was in favor of JAK1/3 inhibitors like Tofacitinib and
24 away from JAK1/2 inhibitors like Ruxolitinib or Compound (1)
25 and this was both because of efficacy and safety reasons. Now,

1 you heard Petitioner argue that this is just a case of alternatives
2 and that the law is that the existence of alternatives doesn't teach
3 away. But this is not just the disclosure of equivalent
4 alternatives, there are prior art teachings that raise serious
5 questions about the safety of JAK1/2 inhibitors. I believe that
6 Mr. Feldstein referred to those concerns as abstract metaphysical
7 possibilities of toxicity. In fact, as I'll discuss in a moment,
8 there was very substantial evidence of a great degree of concern
9 with toxicity from JAK1/2 inhibitors like Ruxolitinib including
10 the existence of black box warnings regarding safety on each and
11 every JAK inhibitor that had been approved for an autoimmune
12 condition. So those again were not hypothetical concerns, those
13 were very real concerns expressed by persons of ordinary skill at
14 the time.

15 The third general point I want to talk about on slide 37 is
16 that even in treating Alopecia Areata at the time, the art very
17 clearly taught a preference for topical treatments for AA rather
18 than oral treatments. As a result, the focus on topical treatments
19 there was simply no motivation to focus or use a deuterated
20 compound. Deuteration, to the extent that it has an impact, it
21 has an impact on metabolism, on metabolism in the liver and
22 Petitioner never disputes that for the topical route there's simply
23 no relevance to a deuterated compound because the drug reaches
24 its site of action on the skin through topical use before there is
25 any liver metabolism for which deuteration would potentially be

1 relevant.

2 Now, the fourth point on slide 37 that I want to focus on is
3 that even if a POSA were focused on oral Ruxolitinib and on oral
4 JAK inhibitors for AA, there's simply nothing in Petitioner's
5 references that would motivate a person of skill in the art to use
6 these claimed low doses in the '659 patent and no reasonable
7 expectation that using those claimed low doses would provide a
8 reasonable expectation of success in having both a safe treatment
9 for Alopecia Areata and an effective treatment and although this
10 is the fourth bullet point on our slide 37 I'd actually like to start
11 with the discussion of dose because I think it's important to
12 respond to some of the arguments that Petitioner made related to
13 the claimed doses.

14 So if I could direct the Board's attention to Patent Owner's
15 slide 85 where our discussion of the nonobviousness of the
16 claimed doses begins. Now, you heard Petitioner argue that this
17 is simply a range case like the DuPont case or like the Galderma
18 case where the prior art discloses a range of doses and Patent
19 Owner has simply claimed a range or claimed doses within that
20 range and the first point I want to make I want to be very clear
21 that this case is not a range case like DuPont or like Galderma.
22 In each of those cases the prior art teaching was to the use of a
23 particular compound or a particular process in the case of the
24 DuPont case to achieve a particular result. So in the case of
25 DuPont it was to make a specific compound. It was a process for

1 oxidizing one compound to make another compound where the
2 range was a temperature range and the prior art taught that you
3 could practice this process anywhere within that temperature
4 range and then the claims in that case were to practicing the very
5 same process to get the very same results in the very same
6 compound just using a narrower temperature range within the
7 prior art range.

8 That is nothing like what we have here. Here there is no
9 prior art disclosure of a range of doses for Compound (1) which
10 is what the '695 patent is directed to, there is no range of doses
11 for Compound (1) that was taught to be safe and effective for
12 treating Alopecia Areata.

13 You heard Petitioner argue that Silverman is where this
14 disclosure comes from. The Silverman reference, Exhibit 1002,
15 discloses a range and they put on their slide -- I believe it was
16 slide 35 or I'm sorry, not slide 35, it was slide 8 -- if you look at
17 Petitioner's slide 8 they have a range on their slide from 5 to 50
18 milligrams that they say comes from Silverman. I want to look
19 at what Silverman actually says about dose and what it teaches
20 and what it does not teach.

21 So if we turn to Patent Owner's slide 86 we've reproduced
22 at the top of the slide the paragraph from Silverman Exhibit 1002
23 on dose and this is at column 20, lines 9 through 19. So what
24 Silverman actually says is that there is a broad range of effective
25 amount of a compound of this invention can range from 1

1 milligram to 500 milligrams. So it discloses a broad range of
2 doses and it's not specific to Compound (1). This is about
3 compounds of the invention. Then it discloses a dozen narrower
4 ranges and there is nothing in this paragraph that directs the
5 POSA to Alopecia Areata as the use of the compound at these
6 doses and so when it talks about an effective amount it's not
7 talking about Alopecia Areata.

8 In fact, at slide 87 Patent Owner's slide 87, we have the
9 testimony from Patent Owner's expert Dr. Ko at Exhibit 2059,
10 paragraph 90 where he talks about the fact that the Silverman
11 reference lists a long laundry list of diseases for which the
12 compounds of the invention may be useful and none of those is
13 Alopecia Areata and in fact, Petitioner's expert Dr. Patterson at
14 his deposition Exhibit 2055 at page 198, he agreed that none of
15 the examples of diseases that can be treated by the compounds of
16 this invention include Alopecia Areata.

17 So nothing in the paragraph in Silverman directs the POSA
18 or provides guidance on which of those doses, if any, is effective
19 for Alopecia Areata nor does anything in this paragraph direct
20 the POSA as to which of the 60 plus compounds specifically
21 disclosed in Silverman would be effective at which doses and for
22 which diseases. It strains credulity to think that a POSA would
23 read this paragraph -- this generic disclosure of a range of 100 to
24 500 milligrams for the compounds of the invention which
25 includes 60 plus compounds and a laundry list of diseases at

1 column 23 of Silverman -- it strains credulity to think that what
2 this teaches a POSA is that every single dose within that range
3 would be an effective amount of any of those 60 plus compounds
4 to treat any of the dozens of diseases listed in the patent. That's
5 simply not what Silverman teaches.

6 And as we see on Patent Owner's slide 88 Silverman itself
7 tells us that that's not what Silverman intends to teach. So if we
8 look at, again, this reproduces Silverman Exhibit 1002 at column
9 20 lines 19 through 21. Silverman itself actually teaches that the
10 dose will vary depending on the disease. So there's no teaching
11 in Silverman here that the specific doses, any of the specific
12 ranges that are disclosed in Silverman are relevant to AA and it
13 in fact tells the POSA that this is going to vary depending on the
14 disease.

15 So in light of these disclosures, in light of the generic
16 nature of this paragraph, it's only with hindsight that Incyte can
17 cherry pick one narrow range, the 5 to 50 milligram range, and
18 then try to argue that that is somehow applicable to AA and
19 applicable to Compound (1) and this really takes us outside the
20 scope of those range cases. The DuPont case itself says that
21 where the prior art range is broad it does not invite optimization
22 and that makes sense. When you think about what those cases
23 teach they teach that where the prior art suggests that a process
24 or method is workable across a broad range or across a narrow
25 range, it invites optimization to figure out which value within

1 that range is optimal at best. But where a prior art reference
2 merely generically discloses a broad range without suggesting
3 that the process or method would work across that whole range,
4 it's simply not an invitation to optimize and to routinely optimize
5 and find the correct dose.

6 JUDGE POLLOCK: Counsel, this is Judge Pollock. Is
7 there evidence of record suggesting that the underlying
8 mechanism for treating AA with a JAK inhibitor is different from
9 the underlying mechanism of using that same JAK inhibitor for
10 treating another disease responsive to JAK inhibitors?

11 MS. RAPALINO: Yes, Judge Pollock, there is in fact such
12 evidence. So one of the things that you heard Petitioner try to do
13 was to say well, there are JAK inhibitors that are used for other
14 diseases at particular doses and so a POSA would use that
15 teachings because of potentially a common mechanism and use
16 those same doses to learn about the dose for AA. But in fact
17 what the record here shows is that the doses in fact do vary from
18 one disease to another even for the same drug in this class and
19 that as a result, not only do they vary but it varies as to whether
20 there is even any safe and effective dose for using the same drug
21 that treats one disease to treat another disease and if I could
22 point the Board to --

23 JUDGE POLLOCK: I'm sorry. I seem to hear you're
24 conflating doses with mechanisms. I'm asking about are you
25 suggesting there are multiple mechanisms underlying the use of a

1 JAK inhibitor, not that the doses might vary?

2 MS. RAPALINO: Okay. I apologize, Judge Pollock. I
3 think I misunderstood your question. So if we turn to Exhibit
4 1071 and this is the Clark reference and that is reproduced at
5 Patent Owner's slide 53. This is the Exhibit 1071 the Clark
6 reference at figure 3. It shows the complexity of the JAK
7 pathways and it shows that JAK proteins are actually responsible
8 for a great variety of bodily functions and that therefore the
9 precise mechanism by which a JAK inhibitor might impact one
10 disease, there's a high likelihood that that may differ as
11 compared to its mechanism in treating another disease and so --
12 and I was going to point to the slide again to show that if we
13 look at the JAK2 inhibitors, the JAK2 dimers all the way on the
14 right side of figure 3 in Exhibit 1071, you can see that JAK2 is
15 particularly important for blood related bodily functions. So this
16 like Erythropoiesis, Myelopoiesis, all of the functions that make
17 blood cells the JAK2 is particularly important for those
18 processes and so inhibition of JAK2 there would be great
19 concern by a POSA in using a JAK inhibitor to treat what is
20 essentially a physically benign disease like AA, there would be
21 great concern by the POSA in using an inhibitor of a JAK2 to do
22 that because of the tremendous interference that would likely
23 have all of these mechanisms set forth on slide 53.

24 JUDGE NEWMAN: Counsel, this is Judge Newman.
25 Wouldn't that be influenced however by the references that

1 Petitioner has shown us about success with Ruxolitinib?

2 MR. RAPALINO: So I'd like to address those next. So
3 Petitioners argue that there were these "successes" or that
4 Ruxolitinib was already in use to treat AA and so let me just be
5 clear that Ruxolitinib itself is only FDA approved for treating a
6 very serious form of cancer, Myelofibrosis, and so if we're
7 talking about the concern about side effects the evidence was
8 that side effects in a very serious condition, physical condition
9 like cancer are much more highly tolerated than in a physically
10 benign disease like AA and so its use in cancer doesn't speak to
11 whether the side effects would have been tolerable and whether
12 POSAs would have used Ruxolitinib or for that matter Compound
13 (1) in treating a disease like AA. But I'd like to address those
14 references that Petitioner relies on as purportedly showing the
15 successful use of Ruxolitinib and AA. If I could point the panel
16 to starting at Patent Owner's slide 43.

17 JUDGE POLLOCK: Counsel, one quick question before we
18 move on. This is Judge Pollock. Are the JAK inhibitors of
19 record specific to the different JAK proteins?

20 MS. RAPALINO: Yes. So Tofacitinib, one of the JAK
21 inhibitors of reference that's Xeljanz, that's specific to JAK1/3
22 whereas Ruxolitinib is specific to JAK1/2 or has a higher affinity
23 for JAK1/2.

24 JUDGE POLLOCK: Thank you.

25 MS. RAPALINO: So I want to turn for a moment to talking

1 about what Petitioner calls these purported successful uses of
2 Ruxolitinib in AA and if we start with slide 43 this is an excerpt
3 from Dr. Ko's testimony at paragraph 68 of Exhibit 2059 and he
4 notes that these case reports. All of these references are case
5 reports with no controls and a POSA would not have been able to
6 conclude that the benefit reported was caused by Ruxolitinib
7 rather than by spontaneous remission or fluctuation due to the
8 natural disease course. He also notes that in each of these
9 references or in three of these references the patient had a
10 different co-morbid condition that made them not a typical AA
11 patient. But in any event, none of these had a control, these
12 were all anecdotal case reports and what the POSA would know
13 about anecdotal case reports in general, even if we set AA aside
14 for a moment, on Patent Owner's slide 46 Exhibit 2080 was a
15 review about the value and limitations of these anecdotal case
16 reports about a single patient, a handful of patients and what that
17 review concluded after doing a study of the results in these
18 anecdotal case reports was that causality cannot be inferred from
19 uncontrolled observations, that cause effect relationships require
20 planned studies that include controls and this is a particularly
21 challenging issue in a disease like AA where the evidence was
22 that there was the phenomenon of spontaneous remission.

23 If we look at slide 41, this comes from Exhibit 2008. It
24 notes that the majority of AA patients experience some baldness
25 which spontaneously resolves within a year and so the level of

1 spontaneous remission was quite high. It's not on this slide but
2 we also have Exhibit 1145 in the record at page 1 and in the
3 summary bullet points on the very first page of that reference,
4 that reference notes that objective assessment of treatment
5 efficacy is very difficult due to the high but unpredictable rate of
6 spontaneous remission. So it was well known by POSAs in the
7 art that this phenomenon of spontaneous remission would have
8 prevented the POSA from drawing conclusions about whether the
9 hair regrowth that was seen in these isolated case reports was
10 due to the drug intervention itself or whether it was simply a
11 result of a natural course of a disease which is cyclical and has
12 spontaneous remission as part of the disease progression.

13 Now, if I could go back for one moment to talk about dose,
14 these case reports -- the other issue with the Petitioner's reliance
15 on these isolated and anecdotal case reports is that in none of
16 these case reports was a dose lower than 30 or 40 milligrams per
17 day used in AA and the claims at issue, claim doses of 16
18 milligrams per day and 24 milligrams per day and there is simply
19 nothing in the record that would have motivated the POSA to use
20 that lower dose of Compound (1) and to expect that at a lower
21 dose they would have both a safe and effective treatment and I
22 want to note in this regard that again I began, Judge Pollock,
23 when I misunderstood your question to note this that in this class
24 of drugs JAK inhibitors it was well known that the
25 pharmacokinetic -- pharmacodynamic relationship and the

1 relationship of that to therapeutic efficacy was unpredictable and
2 that a drug that was effective at a particular dose in one disease
3 may not be effective when given for a different disease and may
4 not be safe and effective.

5 So, for example, if I could point the Board's attention to
6 Patent Owner's slide 110 it was well known that for Xelgan
7 which is Tofacitinib, another drug in this class a JAK1/3
8 inhibitor, that the dose of Tofacitinib that was safe and effective
9 in ulcerative colitis was 10 milligrams twice a day. This comes
10 from Exhibit 1066 at page 1 while the dose of that same drug
11 that was safe and effective in psoriatic arthritis was half that
12 dose, 5 milligrams twice daily and importantly what was also
13 known about Tofacitinib was that there was no dose that was
14 both safe and effective for use of this drug in psoriasis, and so
15 Petitioner's reliance on the use of JAK inhibitors in one disease
16 as evidence that a POSA would have been motivated with a
17 reasonable expectation of success of using that dose or a
18 different dose in another disease simply would not carry water
19 with a POSA and so if we look back at Petitioner's slide 8 where
20 they put these different points on their range between the 5 and
21 50 milligram dose where those points come from references that
22 talk about treatment of diseases other than AA using doses of
23 Ruxolitinib. So for example, they talk about the Zeiser and
24 Williams references that relate to treatment of Graft versus Host
25 disease and rheumatoid arthritis. Those simply wouldn't be

1 relevant and wouldn't provide a reasonable expectation, not only
2 that you could use that dose for treating AA but they wouldn't
3 provide a reasonable expectation that there would be any dose
4 that would necessarily be both safe and effective for the
5 treatment of AA.

6 Now, I'd like to go back to slide 37 and now that I've talked
7 about dose I'd like to just go back and talk through the other
8 three general points I wanted to make that undermine Petitioner's
9 obviousness argument. So I'd like to go back and talk about the
10 notion that this focus on oral JAK inhibitors is hindsight driven.
11 If we look at slide 39 it just highlights that there was no
12 evidence-based efficacy for any drug as of the priority date.
13 Exhibit 2058 reproduced on slide 39 is a review published right
14 around the priority date for the '659 patent and it reported that a
15 review of randomized trials concluded that there was no effective
16 evidence-based treatment for AA and as Dr. Ko explains, and
17 this is on slide 40 and it comes from his testimony Exhibit 2059
18 at paragraph 27, he explains that the difficulty of finding this
19 evidence-based efficacy for AA comes from two phenomenon.
20 One is the phenomenon of spontaneous remission that we just
21 talked about and the other is that there was resistance in the prior
22 art to the use of drugs that had serious side effects because of the
23 nature of AA, because AA is a relatively physically benign
24 disease. There was a resistance to using drugs like JAK
25 inhibitors that cause serious side effects.

1 I've covered already some of the evidence about
2 spontaneous remission and I'd like to just talk about the issue of
3 the serious side effects. So on slide 42, Patent Owner's slide 42,
4 we have reference 2037 that talks about the fact that AA is a
5 benign lifelong genetic predisposition and that as a result safety
6 aspects will have to be carefully considered. We also have other
7 evidence of the serious nature of the side effects, particularly
8 from JAK1/2 inhibitors and so if we look at slide 63 this is
9 Exhibit 1004.

10 It's one of Petitioner's primary references Exhibit 1004 and
11 this is the Ruxolitinib label and it shows the incidence of these
12 serious blood related toxicities and you can see that for each of
13 thrombocytopenia, anemia and neutropenia the rate of side
14 effects is extremely high. Petitioners try to argue that this isn't
15 relevant data for a non-cancer population because patients in this
16 cancer population tend to have a predisposition towards these
17 side effects and while that is true and you can see that by
18 looking at the placebo group that the rate of these side effects is
19 high, you can see that the drug effect here is even higher and
20 makes these side effects much higher and even more so, if we
21 look at slide 64 we see that the use of JAK inhibitors -- this
22 comes from Exhibit 1074 -- and this is a study of the use of JAK
23 inhibitors in a non-cancer population and psoriasis population.
24 We see that there too the incidence of these serious side effects
25 was also extremely high.

1 If we look at, turning to slide 65 and we looked at this slide
2 earlier or a version of this slide earlier, this is Exhibit 1071 and
3 it reproduces a figure from the Clark 2014 paper figure 3 that
4 talks about and diagrams the complexity of the JAK pathways
5 and it shows that it's not surprising that JAK1/2 inhibitors in
6 particular cause this array of serious blood-related side effects.
7 Again, the panel all the way on the right shows that JAK2
8 proteins are involved in a variety of important blood cell
9 producing functions and that inhibiting this pathway can lead to
10 some of those very serious side effects.

11 The other thing that a POSA would have known here is that
12 there were prior drugs, again that had shown some promise in
13 initial case reports like these anecdotal case reports that
14 Petitioner points to but that they had ultimately failed to show
15 any efficacy in clinical trials. So if we look at Patent Owner's
16 slide 50 we see two examples of these and these would have been
17 important and they would have factored prominently in the mind
18 of a POSA. In Exhibit 2101 there was a case report of the use of
19 a drug called Alefacept in treating AA and noted that it showed
20 promise in the treatment of AA and then in Exhibit 2102 when
21 the drug was actually subjected to a controlled clinical trial it
22 failed to show efficacy.

23 Likewise Exhibit 2103 talks about the promise of anti-TMF
24 agents as a treatment for AA and then in Exhibit 2104 talks
25 about the fact that again when tested in controlled clinical trials

1 these agents did not show any efficacy in the treatment of AA.
2 All of these things, all of these prior failures and the concerns
3 about both spontaneous remission and side effects mean that this
4 laser focus on oral JAK inhibitors as the promise for AA is
5 simply an exercise in hindsight, that this isn't where the mind of
6 the POSA was at the relevant time.

7 I'd like to turn now -- oh, I want to talk for a moment about
8 the JAK1/3 versus JAK1/2 preference. You heard Mr. Feldstein
9 argue that there was no evidence of any difference in efficacy
10 between JAK1/3 and JAK1/2 and that's simply not the case.
11 There was evidence in the record of differences in both efficacy
12 and most importantly in safety.

13 So if we look at Patent Owner's slide 59 one of those
14 references is one of Petitioner's primary references, the
15 Christiano reference. That reference talks about and focuses on
16 the efficacy of JAK3 inhibition in preventing AA. The only data
17 in the Christiano reference is data on JAK3 inhibition for the
18 prevention of AA.

19 Likewise on Patent Owner's slide 60 from Exhibit 1016,
20 this is an in vitro test testing the inductivity of both Tofacitinib,
21 a JAK1/3 inhibitor and Ruxolitinib, a JAK1/2 inhibitor on a
22 particular type of hair follicle cell showing that Tofacitinib
23 performed better in this assay and I will note that the only data
24 that Mr. Feldstein pointed to from that Xing reference was pre-
25 clinical data, mouse data. There is no human clinical data

1 showing any equivalent efficacy for Tofacitinib and Ruxolitinib.

2 Mr. Feldstein also talked about the clinical use by
3 dermatologists of JAK inhibitors in the prior art. What he failed
4 to mention was that -- well he mentioned that the dermatologist,
5 their own dermatologist Dr. Shapiro said that dermatologists
6 didn't use Ruxolitinib and they only used Tofacitinib. So the
7 only JAK inhibitor that was even in anecdotal use in the clinic
8 for AA was Tofacitinib, not Ruxolitinib and for good reason.
9 Again, Ruxolitinib only had cancer indications as its approved
10 indications whereas Tofacitinib had autoimmune indications
11 rather than those cancer indications.

12 I'd like to talk last about the issue of topical versus oral
13 treatment and this starts at Patent Owner's slide 67. The
14 evidence was that POSAs at the time had a strong preference for
15 topical treatment for AA rather than oral treatment. This was
16 again both for efficacy reasons and for safety reasons.

17 If we look at Patent Owner's slide 68 we see evidence
18 again, this comes from the Christiano reference, one of
19 Petitioner's primary references at Exhibit 1005. Christiano
20 herself calls the topical route the more clinically convenient
21 route of delivery and elsewhere calls it the more clinically
22 relevant route of delivery and talks about the fact that topical
23 Tofacitinib was highly effective.

24 Likewise Exhibit 1016 also talks about topical treatment
25 with JAK inhibitors resulting in more robust hair regrowth than

1 did systemic treatment in AA and so you heard Petitioner's
2 counsel argue that Dr. Shapiro said that only if there was
3 efficacy in the topical route would a POSA prefer the topical
4 route over the oral route because of safety reasons and here there
5 is evidence in the record that the topical route was in fact the
6 more efficacious than the systemic route.

7 Likewise on Patent Owner's slide 69 we see in Exhibit 2037
8 the notion that these JAK inhibitors are interesting for topical
9 treatment and we also see that the note here that targeted
10 delivery by using the topical route applying to the drug directly
11 to the affected organ may help increase local drug concentration
12 and efficacy and this again not only shows a preference for
13 topical treatment, but it shows that efficacy was impacted by the
14 local concentration of drug meaning that there was a teaching
15 away from using a systemic drug at a lower dose which is what is
16 claimed in the '659 patent, systemic being less effective and
17 lowering the dose meaning you would have less drug
18 concentration at the site of action.

19 There are also multiple references that talk about both the
20 efficacy and safety benefit of the topical route over the systemic
21 route and again these are at slides 70 and 71. Again, if we look
22 at slide 71 we see that Exhibit 1027 talks about the risks of
23 serious adverse events from systemic therapy and that these may
24 be avoided if topical therapy were an option and in this
25 particular patient declined systemic therapy in favor of topical

1 therapy precisely for those reasons, for the safety reasons and for
2 the intolerance to side effects when given orally. I would also
3 note that Ruxolitinib itself when given topically in a clinical
4 trial that Incyte conducted failed to achieve efficacy in Alopecia
5 Areata.

6 I think I'm coming close to the end of my time. I will
7 conclude just on this issue of the topical versus oral route. I'll
8 just conclude with the fact that there was no dispute, again, in
9 the record that there was no motivation for a POSA to use a
10 deuterated drug like Compound (1) when given topically. This
11 was explained by Dr. Ortiz De Montellano and this is at Patent
12 Owner's slide 77. It comes from his declaration 2068 at
13 paragraphs 16 and 18 and also from Dr. Ko's testimony at 2059,
14 paragraph 73. They explain that the relevance of deuteration to
15 the topical route and Petitioner Incyte has not disputed that there
16 simply isn't any relevance because of the lack of metabolism
17 before it reaches the site of action.

18 So unless the panel has any further questions, I'm going to
19 turn it over to my colleague, Mr. Wiesen, who will talk about the
20 objective indicia.

21 JUDGE NEWMAN: There's about six minutes to go before
22 we head into time for rebuttal.

23 MR. WIESEN: Thank you, and my goal will be to stick to
24 that six minutes but we'll see whether I meet that goal.

25 JUDGE NEWMAN: I'll give you a one minute warning.

1 MR. WIESEN: Thank you. I appreciate it. Daryl Wiesen
2 on behalf of the Patent Owner and I want to start with the
3 argument concerning the Motion to Exclude that focused on
4 Exhibits 2083 and 2084 which are underlying data concerning the
5 secondary considerations, given 2083 is the clinical trial results,
6 Exhibit 2084 is the report on the drug-drug interaction study and
7 I will note that Petitioner's argument is fundamentally is that it's
8 not a standard business practice for a pharmaceutical company to
9 hire doctors or a contract research organization to run a clinical
10 trial and then to rely on that data and I think it's fair to say that
11 when you think about that those are standard business practices
12 and that would address the hearsay objections that Petitioner is
13 making.

14 But I don't think the panel needs to get to that question
15 because the other issue that comes up here is can experts rely on
16 this data because we have in Exhibit 2059 Dr. Ko in paragraphs
17 99 to 107 and Dr. Ortiz De Montellano in Exhibit 2068
18 paragraphs 20 to 29 analyze this data and as the Monsanto, Co.
19 v. David case that we've cited from the Federal Circuit states
20 experts can rely on inadmissible hearsay data and Monsanto was
21 specifically about exactly the type of data at issue here, clinical
22 trial data, and there is no reason to doubt based on Exhibit 2118,
23 the Cassella declaration, that these documents are authentic.
24 These are the data that Concert had and that Concert relied on
25 and once we hit that then it's reasonable for the experts to rely

1 on it and the declaration testimony explaining why these data
2 support unexpected results is admissible and the panel need not
3 reach the question of whether the underlying documents come
4 under or not because as we'll see, the analysis from the experts is
5 more than sufficient to establish the unexpected results.

6 Let me turn to that data now very briefly and if we turn in
7 Patent Owner's slides first to slide 117 is where we start on
8 unexpected results and simply set out the legal standard from the
9 Millenium Pharamaceutical, Inc. v. Sandoz, Inc. case. If we look
10 at slide 118 what we see is an excerpt from Exhibit 1004 which
11 is the Ruxolitinib label and this is what Ruxolitinib says. If you
12 are giving Ruxolitinib in combination with a strong CYP3A4
13 inhibitor you have to adjust the dose of Ruxolitinib and the label
14 lists specific strong CYP3A4 inhibitors that require an
15 adjustment and one of this is Itraconazole as we've highlighted
16 here on slide 118.

17 If we look at slide 119 and we look at the conclusion that
18 Dr. Ortiz De Montellano draws based on the study that we'll look
19 at in a second in Exhibit 2068 Concert would not need such a
20 dose modification language. It would be to Mr. Feldstein's
21 argument of a difference in kind. Modified for Ruxolitinib, don't
22 modify for CTP543 and that is an unexpected result. Why?
23 Because one would expect Ruxolitinib and deuterated Ruxolitinib
24 CTP543 to have the same drug-drug interaction.

25 Petitioner's entire theory in this case is that people would

1 expect these things to be the same and suddenly here they're now
2 arguing they would expect them to be different because we've
3 established a difference. But for this attribute, as Dr. Ortiz De
4 Montellano explained one would expect them to be the same, but
5 they're not. How do we know that? If we jump to slide 125 we
6 see a comparison of the data Exhibit 1004, on the top is the study
7 with Ruxolitinib which shows a 33 percent change in Cmax and a
8 91 percent change in the AUC, the area under the curve when the
9 strong CYP3A4 inhibitor is given with Ruxolitinib and as Dr.
10 Ortiz De Montellano explains in his declaration at Exhibit 2068
11 in paragraph 26 you can see there's only a 27 percent change in
12 the AUC and a 13 percent change in the Cmax and that reduced
13 change, that difference is an unexpected result that resulted not
14 requiring a label change, and that lack of modification is an
15 unexpected result and as Dr. Ko explains, if we see slide 126, we
16 have Dr. Ko's statement in paragraph 107 of Exhibit 2059 to a
17 doctor that's important. For someone who's receiving chronic
18 treatment to be able to knock dosage off that's an important
19 distinction that will matter to the doctors who give these drugs
20 and that result is unexpected and there's no real explanation for
21 the arguments that Petitioner makes are mainly to try and argue
22 that there's no nexus or the unexpected results are not
23 commensurate in scope.

24 But the evidence establishes that CTP543 as an example
25 falls within the scope of the claim and that the case law is clear,

1 if you look at the cases we've cited in our petition, that the
2 precise matching up that Petitioner is asking you to find is
3 simply not legally required.

4 JUDGE NEWMAN: Sir, you have one minute left.

5 MR. WEISEN: Great. Thank you. So with that I want to
6 turn very briefly to the other unexpected results and we've
7 established the efficacy of CTP543 through the clinical trials and
8 through the evidence that Dr. Ko discusses in his declaration,
9 Exhibit 2059. There's also in the record evidence of the
10 improvement over a placebo in Exhibits 1168 and 1169 as we've
11 reproduced on exhibits 129 and 130 showing there are safe and
12 efficacious results at the specific low doses of 16 and 24
13 milligrams per day.

14 The last thing I think I want to respond to is the argument
15 that we haven't compared to the appropriate comparator to show
16 unexpected results. I'll note that the case law suggests that while
17 the preferred thing to do is to compare to the closest prior art it's
18 not always required if there isn't a sufficiently comparable study
19 in the prior art and we'll note, as Ms. Rapalino pointed out, there
20 was no evidence-based proof of efficacy in AA, no placebo
21 controlled clinical trial in the prior art to compare it to. The
22 only thing that could be compared to was something like the
23 Mackay-Wiggan reference. If you look at slide 136 that's in fact
24 what Dr. Shapiro did. He did that comparison with Ruxolitinib
25 and if we look at slide 136 we see that even if the result is the

1 same the patients that were in Concert's study had more severe
2 Alopecia Areata and achieving the same result but with more
3 severe patients is an unexpected improvement as even Dr.
4 Shapiro had to agree -- Judge Pollock, are you trying to ask a
5 question? I apologize.

6 JUDGE POLLOCK: No, no.

7 MR. WIESEN: Dr. Shapiro admitted as we have on slide
8 138 in his deposition Exhibit 2054 that it's more difficult to treat
9 these patients with more severe Alopecia. With that, I'm going
10 to wrap up so that we can preserve some of our time for the
11 surrebuttal unless there are any other questions.

12 JUDGE NEWMAN: No questions right now. Let's take
13 another five minute break and we'll be back on at 35 after the
14 hour.

15 MR. WIESEN: Thank you.

16 (Break.)

17 JUDGE NEWMAN: We're back on the record. Mr.
18 Feldstein, to begin would you mind addressing Patent Owner's
19 argument regarding the reduced drug-drug interactions as an
20 unexpected result.

21 MR. FELDSTEIN: So, sure Your Honor. Their slide,
22 Concert's slide 125 is where they presented part of that and in
23 Concert's slide 125 copies from the Ruxolitinib label at the top
24 and from Dr. Ortiz De Montellano at the bottom. The top study
25 is the inhibition of Rollatini with an inhibitor called

1 ketoconazole. The study at the bottom is with CTP543 or
2 whatever they're calling it here in a different inhibitor
3 itraconazole. There's nothing to show. They didn't show less
4 drug-drug interaction with the same inhibitor and so it's apples
5 and oranges comparison and moreover what we had established
6 in our evidence on slide 52, Incyte slide 52, is that itraconazole
7 is what Concert used is a significantly weaker inhibitor than
8 ketoconazole and there's nothing unexpected about less
9 inhibition with a weaker inhibitor and in terms of the difference
10 in kind that they're trying to squeeze out of this they're
11 speculating what the FDA might do in the future if Concert
12 passes its stage 3 trials, if Concert files for an NDA, if Concert
13 gets approval. It's all speculation. There's nothing to -- there's
14 no unexpected result. There's unexpected speculation but there's
15 no unexpected result. It's less inhibition with a weaker inhibitor
16 and in the context of whether it's written in the claim it was a 12
17 milligram dose they tested, it's not in the claim. The claims
18 require a dosage of 16, 24, it was not a claimed dose. It was not
19 of the claim population. It has no nexus with the claim method
20 of treatment.

21 JUDGE NEWMAN: Thank you.

22 MR. FELDSTEIN: If there are no further questions on that
23 I'll go back to the 102 issue and much of the issue, and I'd point
24 us back again to Incyte's slide 57. There's a slew of disclosure
25 that's not challenged. I think Concert fundamentally misreads

1 how to apply 102(b). They don't really discuss the first
2 (indiscernible) guidelines in the Federal Register. What they
3 seem to be suggesting is that you take Silverman, if they can
4 establish a 102(b) exception, and take a pair of scissors or a
5 sharpie and cross out every time that it refers to Compound (1).
6 That's not the point. The point is you can only cross out the
7 identical disclosure. The disclosure of Silverman is not identical
8 to what they're pointing to from Dr. Uttamsingh either internally
9 or not. Dr. Uttamsingh doesn't teach using Compound 111 to
10 treat diseases by Ruxolitinib. You can't excise that from
11 Silverman because she didn't teach it. You can't excise using
12 Compound (1) at 95 percent deuterium incorporation because she
13 didn't teach it, and so their idea that you can take a pair of
14 scissors or a sharpie and then you're left with some blank
15 statement of use blank to treat diseases is not consistent with the
16 first inventor to file guidelines for apply 102(b) which requires
17 identical subject matter effectively an anticipation. If it's not
18 anticipated effectively, the whole thing comes in. The use of
19 Compound (1) to treat diseases was not disclosed by Dr.
20 Uttamsingh. It cannot be excluded under 102(b) even if they
21 could establish the 102(b) prerequisites.

22 I'd like to note that the whole line of cases they rely on in
23 their surreply like Lupin, they rely on an early PTAB case Focal
24 Point that predated Dynamic Drinkware. Lupin doesn't address
25 Dynamic Drinkware and Lupin addresses a factually -- all the

1 cases they rely on address a factually different circumstance
2 where petitioner had to challenge priority in the first place
3 because they were relying on some intervening disclosure. They
4 were relying on a prior art that was intervening between two
5 other priorities claimed on the face of the patent and to establish
6 that it was prior art they had to initially argue that it wasn't
7 entitled to an earlier priority date.

8 For us to establish basically a prima facie case that
9 Silverman is prior art, we didn't need to do that. It's a factually
10 different case. On our slide 62 we cite the Apple, Inc. v.
11 Qualcom, Inc. case which is more factually analogous where it
12 was the Patent Owner had the burden to show 112 support and
13 that was the issue that was no reason for Apple to concretely
14 challenge 112 support and I'll note also they talk about their
15 clear answer that they met their burden on establishing 112
16 support in their surreply by a compare cite. To analyze written
17 description it needs to be from the perspective of a person of
18 ordinary skill in the art. They're devoid of their burden of
19 production on that and again, they don't address enablement
20 which is also part of 112 requirement for priority.

21 I think that on inventorship I'd like to point to Concert's
22 slide 32. They point to evidence of Dr. Uttamsingh's
23 inventorship but they don't point to inventorship of anything in
24 particular. Did she invent the formulation that's disclaimed
25 now? Did she invent claim 21? There's no evidence that she is

1 inventor of any challenged claim much less any remaining claim
2 in the patent and we do in fact, you know, they suggest that we
3 didn't carry our burden to rebut what they allegedly prove but if
4 you look for example at Incyte's slide 65 we did ask Dr.
5 Uttamsingh about conception and the question was from Exhibit
6 1172,

7 "Q. You -- before Ms. Wagner came up with the idea of
8 using 4 to 50 milligrams per day of Compound (1) for the
9 treatment of hair-loss disorder in a mammal, you didn't yourself
10 conceive of that idea, correct?"

11 "A. As far as I remember, that's correct."

12 And so in terms of this is merely the subject matter of
13 claim 1 just narrowed basically by dose and the 95 percent
14 deuteration which she also didn't contribute to based on the
15 deposition testimony, we actually have affirmative evidence that
16 the method that's claimed is not something that she conceived of
17 and conception is obviously the touchstone of invention.

18 JUDGE PAULRAJ: Mr. Feldstein, this is Judge Paulraj.
19 So on the question of inventorship, have you cited any case law
20 for the proposition that inventorship is determined on a claim-
21 by-claim basis as opposed to the specification as a whole or the
22 patent as a whole?

23 MR. FELDSTEIN: Thank you, Your Honor. Actually on
24 slide 64 of our deck we cite in Egenera, Inc. v. Cisco Sys. Inc.
25 Federal Circuit 2020,

1 "Like validity, inventorship is a claim-by-claim question."
2 And Irion IP, LLC v. Hyundai Motor Am., Federal Circuit
3 2010,

4 "Although §102 refers to 'the invention' generally the
5 anticipation inquiry proceeds on a claim-by-claim basis."

6 And so it does need to be a claim-by-claim basis for
7 inventorship for priority for all of anticipation.

8 JUDGE NEWMAN: This is an obviousness inquiry though.
9 You're saying this is an anticipation-type inquiry for what was
10 disclosed?

11 MR. FELDSTEIN: In terms of going and, I mean
12 obviousness inquiry would also have to proceed on a claim-by-
13 claim basis and here we're merging in the inventorship. The
14 inventorship is a claim-by-claim basis. If they were going to
15 claim an exception based on inventor, the inventor has to be an
16 inventor of that claim. If they're going to claim an earlier
17 priority date and earlier effective filing date, that claim that
18 they're defending has to have an earlier effective filing date. It's
19 not uncommon that in a patent some claims may have different
20 inventive filing dates. Some claims may have different inventors
21 and that's why it has to be done on a claim-by-claim basis when
22 you're starting to rely on priority dates and inventorship.

23 JUDGE NEWMAN: And is there any statutory basis for
24 this or you're relying entirely on case law?

25 MR. FELDSTEIN: I think the language -- we have

1 language summarized honestly on slide 60 but it has to be
2 disclosure from an inventor of a claimed invention and so it's not
3 inventor of the patent, it's inventor of a claimed invention and
4 the 102(b) exception applies to the claimed invention and claim
5 1 is one claimed invention, claim 21 is a different claimed
6 invention and we read, in the statute, we read inventor of a
7 claimed invention to refer to of a specifically claimed invention,
8 not inventorship of a patent as a whole with --

9 JUDGE NEWMAN: It's inventor or joint inventor though,
10 isn't it?

11 MR. FELDSTEIN: Correct. But it has to be inventor or
12 joint inventor of a claimed invention. It's not inventor or joint
13 inventor of a patent.

14 JUDGE NEWMAN: Joint inventor of a claimed invention.
15 Okay. I understand. Please continue.

16 MR. FELDSTEIN: Yes. Thank you. I want to move to a
17 different point on toxicity concerns, especially because I may
18 have misunderstood a question in my opening about the toxicity
19 concerns. Concert made much of toxicity concerns over using
20 Ruxolitinib or JAK inhibitors for the treatment of Alopecia
21 Areata pointing, as they recognized what we say as improperly
22 pointing to blood cancer patients, myelofibrosis patients
23 (indiscernible) effects.

24 If we look to Incyte's slide 21 the Teva Pharms. Int'l GmbH
25 v. Eli Lilly & Co. case from last year makes clear that potential

1 safety concerns did not outweigh evidence of actual studies.
2 Then what we have on the right hand side of slide 21 are actual
3 studies in Alopecia Areata. Dr. Mackay-Wiggan reporting no
4 serious adverse effects, that's with Ruxolitinib and Pieri also
5 Ruxolitinib, no side effects. Higgins, also Ruxolitinib, no
6 adverse effects and so they're hypothesizing by relying on other
7 drugs. They rely on Baricitinib in one of their slides, I think
8 slide 64, they're relying on Baricitinib not Ruxolitinib and they
9 rely on adverse event profile in blood cancer patients. Here we
10 don't have to speculate. The evidence on slide 21 shows that
11 what was reported in the art and what a POSA would have known
12 is that there were no serious side effects reported for the use of
13 Ruxolitinib with AA.

14 A question that came up from Judge Pollock to Concert
15 whether there's a common mechanism or not or JAK mediated
16 autoimmune disorders and I'd, in the record, I'd point you to the
17 Patterson declaration. He's one of our experts, Exhibit 1007
18 paragraph 60 where Dr. Patterson explains the common
19 mechanism that is taught by Dr. Christiano.

20 The last point I'd like to make, unless there are questions,
21 is on unexpected results. There was a statement that the law
22 states and I may be paraphrasing -- I am paraphrasing, but I
23 believe it was in some substance that the law states there's no
24 need to compare to the closest prior art if there's not a study
25 available to compare it to. Concert's argument is there wasn't a

1 ready made available study to compare their drug to, therefore
2 they didn't have to compare it to Ruxolitinib. There's no law
3 whatsoever that says you are only able to pick and choose what's
4 already available in terms of existing clinical studies. If they
5 wanted to establish unexpected results in the same patient
6 population with Ruxolitinib they'd run a clinical trial comparing
7 Ruxolitinib to CPT543 in a comparable population and then they
8 analyze it. You don't go and analyze a completely separate drug
9 because you just didn't do the work. You don't go and rely on a
10 study with a population that is more sick that you say is not
11 comparable and in terms of what happened --

12 JUDGE NEWMAN: You're about one minute left, counsel.

13 MR. FELDSTEIN: -- thank you. I'll turn my last slide,
14 slide 38. Slide 38 is the data comparing CPT543 to Ruxolitinib.
15 The Ruxolitinib bars are the first three bars. They're not as
16 numerically strong as Ruxolitinib and so their argument that
17 somehow even this comparison of the CPT543 to Ruxolitinib
18 shows some unexpected benefit, that's not what it shows. This is
19 exactly what you'd expect to see Dr. Shapiro explains that
20 Ruxolitinib and CTP have similar activity. Thank you, Your
21 Honors.

22 JUDGE NEWMAN: Thank you.

23 MR. CEDRONE: If I may proceed, Your Honor?

24 JUDGE NEWMAN: Yes, we are ready for you.

25 MR. CEDRONE: Thank you, Your Honor. I'd like to make

1 four points on the 102(b) and then I may turn to one or two
2 remaining issues. First, Mr. Feldstein argued that the disclosure
3 we're seeking to exclude is not identical to the disclosure in
4 Silverman. So rather than use our words let's use Petitioner's
5 words. On our slide 12 we cite exactly how Petitioner describes
6 the disclosure in Silverman. Compound (1) is disclosed and
7 claimed in Silverman. A POSA would have been motivated by
8 Silverman's teaching of Compound (1). The POSA would have
9 been motivated to use Compound (1), the deuterated analog of
10 Ruxolitinib from Silverman, and then an example from the claim
11 chart where they describe a compound represented by the
12 following structure or formula and point to example 1002. Dr.
13 Uttamsingh's declaration contained that same disclosure of
14 Compound (1) that's excluded and the Board can simply strike
15 that entry from the claim chart. That's the fourth box on slide 12
16 which is page 71 of the petition.

17 The second point I'd address is the lack of written
18 description support and the burdens and I just want to reiterate
19 that on this issue of priority the burden of persuasion is always
20 with Incyte and they have never, including today during either of
21 their representations provided any evidence of any claim for
22 which there is no support. They haven't met their burden of
23 persuasion. I think Mr. Feldstein said we're relying on a
24 footnote in our surreply. We make the argument in our surreply
25 but that's not the only thing we rely on. We have the Exhibit

1 2004, the priority application itself, that we produced. That's
2 why it's called the burden of production. We produced this
3 exhibit during our first submission in this case and Incyte has
4 never rebutted it, never rebutted the fact that on its face it
5 provides written description support.

6 The third point I'd like to address is Incyte points to our
7 slide 32 and says that we never established Dr. Uttamsingh's
8 inventorship. Again, respectively that's flipping the burden on
9 this issue. They have the burden of persuasion and it's
10 particularly clear here because, as the Board is well aware, for an
11 issued patent an inventor named on the face of the patent is
12 presumptively a properly named inventor. Just one example
13 citation is JEP Power Products, that's IPR 2016-01388, the final
14 decision on December 5th, 2017. There's a presumption of
15 inventorship. We have more than that as we've provided here.

16 Now Mr. Feldstein points to his own slide 65 and says that
17 they asked Dr. Uttamsingh questions during her deposition in
18 which she, Mr. Feldstein says, acknowledged that she didn't
19 conceive the invention. The question they asked her does not
20 match up with the actual legal standard for inventorship. Mr.
21 Feldstein asked her during her deposition,

22 "Q. You didn't yourself conceive of that idea, correct?"

23 There were several other similar questions in the deposition
24 where they asked questions along the lines of,

25 "Q. Did you originally conceive of this invention or was

1 this claim your original idea?"

2 Respectfully that's not the task. The question is did you
3 contribute to the conception of the idea, did you perform part of
4 the task that led to the invention? Incyte's counsel never asked
5 Dr. Uttamsingh questions along those lines. Never asked if she
6 performed part of the task that led to the claimed doses. Never
7 asked if she contributed to the conception of the use of
8 Compound (1) for the treatment of AA orally at these claimed
9 doses. They asked a question that is very different.

10 "Q. Did you yourself originally conceive of this claim?"

11 That's just a different question and it doesn't match up with
12 the legal standard. The final point I'd make is that Mr. Feldstein
13 raised this claim-by-claim argument, the idea that 102(b) is
14 applied on a claim-by-claim basis.

15 I think, Judge Newman I believe it was your question,
16 highlights the problem with that argument. If you look at the
17 language of the statute, for example on our slide 13 we have one
18 of the inventor disclosure exceptions, the statute says the
19 disclosure is excluded if it was publicly disclosed by the
20 inventor or joint inventor. Mr. Feldstein answered Your Honor's
21 question by saying something along the lines of that language
22 means inventor or joint inventor of a claimed invention. I think
23 it's telling that Incyte can only answer the question by reading
24 into the statute language that's not there. His response to the
25 question required him to read in the words of a claimed

1 invention. Congress knows how to write these statutes and if it
2 had wanted it to proceed on a claim-by-claim basis it could have
3 drafted language along those lines. The case that Mr. Feldstein
4 cites about claim-by-claim, the language claim-by-claim comes
5 from the case law.

6 Simply if Your Honors read that case and the cases it in
7 turn cites, they simply stand for the proposition that if somebody
8 contributes to one of the claims of an invention, they are a
9 properly named inventor on the patent. Then when you turn to
10 102(b)(1) the question is just is this person just an inventor? Dr.
11 Uttamsingh is an inventor and for the reasons we've already
12 gotten into, these exceptions are satisfied.

13 I think the final point I'd like to address is just briefly Mr.
14 Feldstein during his rebuttal pointed to slide 21 and to argue that
15 there were actual studies showing no side effects from
16 Ruxolitinib. The three references on that slide, we should be
17 clear they're not studies, they're anecdotal reports that would not
18 have, you know, outweighed the actual data from studies in the
19 record.

20 Unless Your Honors have further questions, I believe we
21 are -- unless Your Honors have further questions I believe that,
22 you know, for all the reasons we've explained the Board can
23 finish its analysis at the 102(b) issue and find that the
24 disclosures that are key to Incyte's two asserted grounds are not
25 prior art. But as we've explained regardless even if those

1 disclosures come in, a person of ordinary skill in the art simply
2 would not have selected this compound for treatment at the
3 claimed doses for this disease without the benefit of hindsight
4 and even if they would have the objective indicia of
5 nonobviousness confirm that this invention was not obvious as of
6 the priority date. Unless Your Honors have any further
7 questions, we thank you.

8 JUDGE NEWMAN: We do not. Thank you very much to
9 counsel for the time and effort that you put into this matter.
10 We've had a great and very helpful argument today and will take
11 it under advisement. Thank you.

12 MR. CEDRONE: Thank you, Your Honors.

13 MR. FELDSTEIN: Thank you, Your Honor.

14 (Whereupon, at 3:58 p.m., the oral hearing was
15 concluded.)

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